### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

July 20, 2004

Date of Report (Date of earliest event reported)

Commission File Number 0-1088

KELLY SERVICES, INC.

(Exact name of Registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

38-1510762

999 WEST BIG BEAVER ROAD, TROY, MICHIGAN 48084

 $\begin{array}{c} \hbox{(Address of principal executive offices)} \\ \hbox{(Zip Code)} \end{array}$ 

(248) 362-4444

(Registrant's telephone number, including area code)

#### Item 7. Financial Statements and Exhibits

(c) Exhibits

99.1 Press Release dated July 20, 2004.

#### Item 12. Results of Operations and Financial Condition

Kelly Services, Inc. today released financial information containing highlighted financial data for the three-month and six-month periods ended June 27, 2004. A copy of the press release is attached as exhibit 99.1 herein.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

Date: July 20, 2004

KELLY SERVICES, INC.

/s/ William K. Gerber

William K. Gerber

Executive Vice President and Chief Financial Officer (Principal Financial Officer)

Date: July 20, 2004

/s/ Michael E. Debs

Michael E. Debs

Vice President and Corporate Controller (Principal Accounting Officer)

### EXHIBIT INDEX

Exhibit No. Description

99.1 Press release dated July 20, 2004



ANALYST CONTACT:

James Polehna Director, Investor Relations (248) 244-4586 james polehna@kellyservices.com MEDIA CONTACT:

Robert Doetsch Director, Public Relations (248) 244-5362 robert doetsch@kellyservices.com

### KELLY SERVICES REPORTS RECORD REVENUE AND STRONG EARNINGS GROWTH FOR THE 2nd QUARTER OF 2004

TROY, MI (July 20, 2004) – Kelly Services, Inc., a global provider of staffing services, today announced record revenue and strong earnings growth for the second quarter ended June 27, 2004.

Terence E. Adderley, Kelly Services chairman and chief executive officer, announced revenue for the second quarter of 2004 totaled \$1.224 billion, a 15.6% increase compared to the \$1.060 billion for the corresponding quarter in 2003. Sales for the six-month period totaled \$2.383 billion, a 15.5% increase compared to the \$2.063 billion for the first six months of 2003.

Net earnings for the second quarter of 2004 totaled \$5.0 million, compared to \$1.5 million reported for the second quarter of 2003. Net earnings for the first six months of 2004 totaled \$6.1 million, compared to the \$1.8 million earned during the comparable six-month period in 2003.

Diluted earnings per share in the second quarter of 2004 were \$0.14, as compared to second quarter 2003 earnings of \$0.04 per share. Diluted earnings per share for the first six months of 2004 were \$0.17, compared to the \$0.05 per share earned in the first six months of 2003.

Commenting on the results, Adderley said, "The economic recovery is well underway, and our second quarter sales of \$1.224 billion set a new all time record for any quarter.

"We're off to a great start this year. We believe the balance of the year will continue on course, and our third quarter 2004 earnings per share should range from \$0.16 to \$0.21, as compared to \$0.04 per share in the third quarter of 2003.

"Revenue in our U.S. Commercial staffing segment increased 11.3% year over year during the second quarter, compared to the 8.9% increase reported in the first quarter. The gross profit rate in this segment decreased two-tenths of a percent, primarily due to higher state unemployment taxes. Expenses increased 2.9% compared to last year. Operating earnings totaled \$29.6 million, an increase of 27.7% compared to last year.

"Revenue in our Professional, Technical, and Staffing Alternatives (PTSA) segment increased 14.7% year over year during the second quarter, compared to the prior quarter's increase of 7.7%. Kelly Law Registry and Kelly Healthcare Resources were the leading professional and technical performers in the second quarter. Kelly HR First and Kelly Vendor Management were the leading staffing alternatives units. Kelly Home Care and the Automotive Services Group experienced revenue decreases during the quarter. The PTSA gross profit rate increased three-tenths of one percent, primarily due to increased fee based income. Expenses increased 11.4% as compared to last year. Operating earnings totaled \$16.4 million and increased 27.7% on a year-over-year basis.



"Revenue in our International segment, as measured in U.S. dollars, increased 23.4% year over year during the second quarter, as compared to a 33.6% increase in the first quarter. The International gross profit rate decreased by five-tenths of a percent, primarily due to gross profit rate decreases in Europe. Operating expenses increased by 14.3% in U.S. dollar terms. Operating earnings totaled \$1.9 million, a significant improvement compared to a loss of \$1.0 million last year.

"On a constant currency basis, International segment revenue increased 15.9% year over year in the second quarter, as compared to 17.8% growth in the first quarter. Total company revenue for the second quarter of 2004 increased 13.4% on a constant currency basis as compared to 11.1% growth in the first quarter. Constant currency revenue growth was positive in all regions: Americas increased 16%, Europe increased 15%, and Asia Pacific increased 25%. International expenses increased by 7.1% on a constant currency basis."

In conjunction with its second quarter earnings release, Kelly Services, Inc. will host a conference call at 9:00 a.m. (ET) on July 20, 2004 to review the results. The call may be accessed in one of the following ways:

Via the Telephone:

U.S. 888-677-5721 International 1-773-756-4624

The conference call leader is Terence Adderley

The passcode is Kelly Services

Via the Internet:

You may access the call via the Kelly Services website:

www.kellyservices.com

This release contains statements that are forward looking in nature and accordingly, are subject to risks and uncertainties. These factors include: competition, changing market and economic conditions, currency fluctuations, changes in laws and regulations, including tax laws, the company's ability to effectively manage its information technology programs, and other factors discussed in this release and in the company's filings with the Securities and Exchange Commission. Actual results may differ materially from any projections contained herein.

Kelly Services, Inc. (NASDAQ: KELYA, KELYB) is a Fortune 500 company headquartered in Troy, Mich., offering human resources solutions that include temporary services, staff leasing, outsourcing, vendor on-site and full-time placement. With nearly 2,500 company owned and operated offices in 26 countries, Kelly provides to its customers nearly 700,000 employees annually, with skills including office services, accounting, engineering, information technology, law, science, marketing, light industrial, education and health care. Revenue in 2003 was \$4.3 billion. Visit <a href="https://www.kellyservices.com">www.kellyservices.com</a>.

# KELLY SERVICES, INC. AND SUBSIDIARIES STATEMENTS OF EARNINGS FOR THE 13 WEEKS ENDED JUNE 27, 2004 AND JUNE 29, 2003 (UNAUDITED)

(In thousands of dollars except per share data)

	20	004	2	003	C	hange	% Change
Revenue from services	\$1,22	24,464	\$1,0	59,517	\$1	64,947	15.6%
Cost of services	1,02	26,382	8	87,113	_1	39,269	15.7
Gross profit	19	98,082	1	72,404		25,678	14.9
Selling, general and administrative expenses	18	39,404	1	69,955		19,449	11.4
Earnings from operations		8,678		2,449		6,229	254.3
Interest (expense) income, net		(283)		4		(287)	NM
Earnings before taxes		8,395		2,453		5,942	242.2
Income taxes		3,348		969		2,379	245.5
Net earnings	\$	5,047	\$	1,484	\$	3,563	240.1%
Basic earnings per share	\$	0.14	\$	0.04	\$	0.10	250.0%
Diluted earnings per share	\$	0.14	\$	0.04	\$	0.10	250.0%
STATISTICS:							
Gross profit rate		16.2%		16.3%		(0.1)%	
Expenses as a % of revenue		15.5		16.0		(0.5)	
% Return - Earnings from operations		0.7		0.2		0.5	
Earnings before taxes		0.7		0.2		0.5	
Net earnings		0.4		0.1		0.3	
Effective income tax rate		39.9%		39.5%		0.4%	
Average number of shares outstanding (thousands):							
Basic	3	35,057		35,596			
Diluted	3	35,431		35,624			
NM Percentage change not meaningful.							

# KELLY SERVICES, INC. AND SUBSIDIARIES STATEMENTS OF EARNINGS FOR THE 26 WEEKS ENDED JUNE 27, 2004 AND JUNE 29, 2003 (UNAUDITED)

(In thousands of dollars except per share data)

		2004		2003	c	Change	% Change
Revenue from services	\$2	2,383,275	\$2,	062,914	\$3	20,361	15.5%
Cost of services	<u>:</u>	2,001,837	1,	724,958		76,879	16.1
Gross profit		381,438		337,956		43,482	12.9
Selling, general and administrative expenses	_	370,746		335,117		35,629	10.6
Earnings from operations		10,692		2,839		7,853	276.6
Interest (expense) income, net		(522)		126		(648)	NM
Earnings before taxes		10,170		2,965		7,205	243.0
Income taxes	_	4,058		1,171		2,887	246.5
Net earnings	\$	6,112	\$	1,794	\$	4,318	240.7%
Basic earnings per share	\$	0.17	\$	0.05	\$	0.12	240.0%
Diluted earnings per share	\$	0.17	\$	0.05	\$	0.12	240.0%
STATISTICS:							
Gross profit rate		16.0%		16.4%		(0.4)%	
Expenses as a % of revenue		15.6		16.2		(0.6)	
% Return - Earnings from operations		0.4		0.1		0.3	
Earnings before taxes		0.4		0.1		0.3	
Net earnings		0.3		0.1		0.2	
Effective income tax rate		39.9%		39.5%		0.4%	
Average number of shares outstanding (thousands):							
Basic		34,969		35,572			
Diluted		35,369		35,584			

NM Percentage change not meaningful.

### KELLY SERVICES, INC. AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (UNAUDITED)

(In thousands of dollars)

		Second Quarter				
	2004		2003	Cha	nge	% Change
Revenue from Services:						
U.S. Commercial Staffing	\$ 581,	467 \$	522,665	\$ 58	,802	11.3%
PTSA	256,	470	223,565	32	,905	14.7
International	386,	527 	313,287	73	,240	23.4
Consolidated Total	\$1,224,	464 \$1	,059,517	\$ 164	,947	15.6%
Earnings (Loss) from Operations:						
U.S. Commercial Staffing	\$ 29,	645 \$	23,215	\$ 6	,430	27.7%
PTSA	16,	361	12,812	3	,549	27.7
International	1,9	931	(1,019)	2	,950	NM
Corporate Expense	(39,	259)	(32,559)	(6	5,700)	(20.6)
Consolidated Total	\$ 8,	678 \$	2,449	\$ 6	,229	254.3%
			June Year	to Date		
	2004		2003	Cha	nge	% Change
Revenue from Services:						
U.S. Commercial Staffing	\$1,130,	889 \$1	,026,974	\$ 103	,915	10.1%
PTSA	495,	168	445,224	49	,944	11.2

757,218

53,958

30,523

(74,768)

10,692

979

\$2,383,275

590,716

47,367

26,200

(4,176)

(66,552)

2,839

\$

\$2,062,914

166,502

\$320,361

\$ 6,591

\$ 7,853

4,323

5,155

(8,216)

28.2

15.5%

13.9%

16.5

NM (12.3)

276.6%

NM Percentage change not meaningful.

International

PTSA

International

Corporate Expense

Consolidated Total

Earnings (Loss) from Operations: U.S. Commercial Staffing

Consolidated Total

## KELLY SERVICES, INC. AND SUBSIDIARIES RECONCILIATION OF CONSTANT CURRENCY REVENUE FROM SERVICES TO REPORTED REVENUE FROM SERVICES (UNAUDITED)

(In thousands of dollars)

		Second Quarter		
	2004	2003	Change	% Change
U.S. Commercial	\$ 581,467	\$ 522,665	\$ 58,802	11.3%
PTSA	256,470	223,565	32,905	14.7
International-constant currency*	363,215	313,287	49,928	15.9
Revenue from services-constant currency	1,201,152	1,059,517	141,635	13.4%
Foreign currency impact	23,312		23,312	
Revenue from services	\$1,224,464	\$1,059,517	\$ 164,947	15.6%
			- D-4-	
	2004	June Year t 2003	to Date Change	% Change
U.S. Commercial	\$1,130,889			% Change 10.1%
U.S. Commercial PTSA		2003	Change	
	\$1,130,889	\$1,026,974	Change \$ 103,915	10.1%
PTSA	\$1,130,889 495,168	\$1,026,974 445,224	Change \$ 103,915 49,944	10.1% 11.2
PTSA	\$1,130,889 495,168	\$1,026,974 445,224	Change \$ 103,915 49,944	10.1% 11.2
PTSA International - constant currency*	\$1,130,889 495,168 690,056	\$1,026,974 445,224 590,716	\$ 103,915 49,944 99,340	10.1% 11.2 16.8
PTSA International - constant currency*  Revenue from services - constant currency	\$1,130,889 495,168 690,056 2,316,113	\$1,026,974 445,224 590,716	\$ 103,915 49,944 99,340 253,199	10.1% 11.2 16.8
PTSA International - constant currency*  Revenue from services - constant currency	\$1,130,889 495,168 690,056 2,316,113	\$1,026,974 445,224 590,716	\$ 103,915 49,944 99,340 253,199	10.1% 11.2 16.8

<sup>\*</sup> Information on constant currencies is provided to allow investors to separate the impact of foreign currency translations on reported results. Constant currency results are calculated by translating the current year results at prior year average exchange rates.

### KELLY SERVICES, INC. AND SUBSIDIARIES BALANCE SHEETS

(In thousands of dollars)

### STATES OF THE PROPERTY OF	\$ 76,378 457 658,090 31,784 24,962 791,671 188,122 14,606 85,788 57,550 \$1,137,737	(UNAUDITED) \$ 76,961
452 728,056 37,421 22,921 853,856 178,683 13,307 84,610 59,564	457 658,090 31,784 24,962 791,671 188,122 14,606 85,788 57,550	518 617,600 34,411 23,407 752,897 194,971 21,010 83,086
452 728,056 37,421 22,921 853,856 178,683 13,307 84,610 59,564	457 658,090 31,784 24,962 791,671 188,122 14,606 85,788 57,550	518 617,600 34,411 23,407 752,897 194,971 21,010 83,086
728,056 37,421 22,921 853,856 178,683 13,307 84,610 59,564	658,090 31,784 24,962 791,671 188,122 14,606 85,788 57,550	617,600 34,411 23,407 752,897 194,971 21,010 83,086
37,421 22,921 853,856 178,683 13,307 84,610 59,564	31,784 24,962 791,671 188,122 14,606 85,788 57,550	34,411 23,407 752,897 194,971 21,010 83,086
22,921 853,856 178,683 13,307 84,610 59,564	24,962 791,671 188,122 14,606 85,788 57,550	23,407 752,897 194,971 21,010 83,086
853,856 178,683 13,307 84,610 59,564	791,671 188,122 14,606 85,788 57,550	752,897 194,971 21,010 83,086
178,683 13,307 84,610 59,564	188,122 14,606 85,788 57,550	194,971 21,010 83,086
13,307 84,610 59,564	14,606 85,788 57,550	21,010 83,086
84,610 59,564	85,788 57,550	83,086
59,564	57,550	•
	<u> </u>	53,363
1,190,020	\$1 137 737	
1,190,020	<b>\$</b> 1 137 737	
	Ψ1,137,737	\$ 1,105,327
37,537	\$ 39,190	\$ 24,234
94,623	92,265	76,764
		205,294
		30,219
		46,525
462,047	417,316	383,036
		49,304
49,999	48,025	44,491
108,095	106,788	93,795
40,116	40,116	40,116
(105,149)		(90,774)
		18,332
		660,438
9,028	10,853	384
619,878	613,633	628,496
1,190,020	\$1,137,737	\$ 1,105,327
	242,433 35,608 51,846 462,047 58,096 49,999 108,095 40,116 (105,149) 20,042 655,841 9,028	242,433       200,503         35,608       36,016         51,846       49,342         462,047       417,316         58,096       58,763         49,999       48,025         108,095       106,788         40,116       40,116         (105,149)       (113,158)         20,042       19,096         655,841       656,726         9,028       10,853         619,878       613,633

# KELLY SERVICES, INC. AND SUBSIDIARIES STATEMENTS OF CASH FLOWS FOR THE 26 WEEKS ENDED JUNE 27, 2004 AND JUNE 29, 2003 (UNAUDITED)

(In thousands of dollars)

	2004	2003
Cash flows from operating activities		
Net earnings	\$ 6,112	\$ 1,794
Noncash adjustments:		
Depreciation and amortization	22,410	24,043
Increase in trade accounts receivable, net	(72,036)	(36,350)
Changes in other operating assets and liabilities	49,506	11,404
Net cash from operating activities	5,992	891
Cash flows from investing activities		
Capital expenditures	(12,766)	(15,146)
Decrease in short-term investments	5	81
Increase in other assets	(731)	(1,808)
Net cash from investing activities	(13,492)	(16,873)
Cash flows from financing activities		
Decrease in short-term borrowings	(899)	(2,667)
Dividend payments	(6,997)	(7,115)
Stock options and other	4,234	14
Purchase of treasury stock	(3)	(67)
Net cash from financing activities	(3,665)	(9,835)
Effect of exchange rates on cash and equivalents	(207)	1,842
Net change in cash and equivalents	(11,372)	(23,975)
Cash and equivalents at beginning of period	76,378 ————————————————————————————————————	100,936
Cash and equivalents at end of period	\$ 65,006	\$ 76,961