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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549  
 FORM 10-K

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 30, 2001  
 OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 (NO FEE REQUIRED)  
 For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-1088

KELLY SERVICES, INC.

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 (Exact Name of Registrant as specified in its Charter)

Delaware

38-1510762

-----  
 (State of Incorporation) (IRS Employer Identification Number)

999 West Big Beaver Road, Troy, Michigan 48084

-----  
 (Address of Principal Executive Office) (Zip Code)

(248) 362-4444

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 (Registrant's Telephone Number, Including Area Code)

Securities Registered Pursuant to Section 12(b) of the Act: None

Securities Registered Pursuant to Section 12(g) of the Act:

| Title of each class | Name of each exchange on which registered |
|---------------------|---|
| Class A Common      | NASDAQ/NMS                                |
| Class B Common      | NASDAQ/NMS                                |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes

No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

The aggregate market value of the Class B common stock, par value \$1.00, the only class of the registrant's securities with voting rights, held by non-affiliates of the registrant on March 15, 2002, was \$7,889,994 based upon the closing price of \$27.00 per share.

Registrant had 32,455,372 shares of Class A and 3,491,113 of Class B common stock, par value \$1.00, outstanding as of March 15, 2002.

Documents Incorporated by Reference

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 The proxy statement of the registrant with respect to the 2002 Annual Meeting of Stockholders is incorporated by reference in Part III.

Dated: March 28, 2002

## PART I

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## ITEM 1. DESCRIPTION OF BUSINESS.

## (a) General Development of Business. Registrant, a successor to the

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business established by William R. Kelly in 1946, was incorporated under the laws of Delaware on August 27, 1952. Throughout its existence, registrant has been engaged in the business of providing staffing services to customers. During the last fiscal year, registrant continued to provide staffing services to a diversified group of customers.

Registrant formed BTI Consultants Hong Kong Ltd. in the fourth quarter of 2001. This expands the Registrant's coverage in Asia to include Hong Kong, India, Indonesia, Malaysia, the Philippines, Singapore and Thailand.

Registrant completed three acquisitions during 2000. The first was the acquisition of Extra ETT in Spain, which specializes in staffing for the automotive industry and expands the Registrant's global automotive staffing services to three continents. The second was the acquisition of the ProStaff Group, a leading Milwaukee, Wisconsin staffing company. The third was the acquisition of the Business Trends Group, which includes Business Trends Pte Ltd and BTI Consultants Pte Ltd, both headquartered in Singapore, with offices in six Southeast Asia countries.

## (b) Financial Information about Industry Segments. The Company divides its

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operations into three segments: (1) U.S. Commercial Staffing, (2) Professional, Technical and Staffing Alternatives (PTSA) and (3) International. PTSA includes the following: Kelly Scientific Resources, Kelly Healthcare Resources, Kelly Home Care Services (formerly Kelly Assisted Living Services), Automotive Services Group, Kelly Engineering Resources, Kelly Information Technology Resources, Kelly Law Registry, Kelly Financial Resources, National Payroll Services, Kelly Management Services, Kelly Staff Leasing, Inc., Kelly Human Resource Consulting and General Contractor Services. The financial information concerning registrant is included in Item 8 in Part II of this filing.

## (c) Narrative Description of Business.

## (i) Principal Services Rendered. Registrant, and its subsidiaries,

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which are service organizations, provide staffing services to a diversified group of customers through offices located in major cities of North America (United States, Canada, Puerto Rico, and Mexico), Europe (Belgium, Denmark, France, Germany, Ireland, Italy, Luxembourg, the Netherlands, Norway, Russia, Spain, Sweden, Switzerland and the United Kingdom) and the Asia-Pacific region (Australia, Hong Kong, India, Indonesia, Malaysia, New Zealand, the Philippines, Singapore and Thailand). These services are generally furnished under the name of Kelly Services. U.S. Commercial Staffing includes office services, merchandising, electronic assembly, light industrial, call centers and educational staffing services. PTSA includes technical skills related to engineering, information technology, scientific, accounting and finance, legal, healthcare, human resource consulting and management services. Staff leasing services are provided under the name of Kelly Staff Leasing, Inc., a wholly owned subsidiary of registrant. Home care services to those who need help with their daily living needs and personal care are furnished under the name of Kelly Home Care Services, which is a wholly owned subsidiary of registrant. Registrant performs these staffing services through its employees by assigning them to work on the premises of registrant's customers.

The staffing services furnished by registrant afford economies and flexibility to its customers in meeting uneven or peak work loads caused by such predictable factors as vacations, inventories, month-end activities, special projects or new promotions and such non-predictable factors as illnesses or emergencies. When work peaks occur which cannot be handled by the customer's normal staff, the customer can temporarily supplement regular personnel by the use of registrant's services. The cost and inconvenience to the customer of hiring additional employees, including advertising, interviewing, screening, testing and training are eliminated. Also, recordkeeping is simplified because the customer pays an hourly rate, based on hours of service furnished by registrant.

Registrant serves a wide cross-section of customers from industry, commerce, the professions, government and individuals. During recent years approximately 150,000 customers, including the largest corporations in the world, use registrant's services. There have been no significant changes in the services rendered or in the markets or methods of distribution since the beginning of registrant's fiscal year.

Registrant operates through approximately 2,300 domestic and international offices located in North America, Europe and the Asia-Pacific region. Each office provides the services of one or more of the divisions or subsidiaries and is operated directly by the registrant.

(ii) New Services. There are no new industry segments that the  
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registrant is planning to enter or new service areas that will require a material investment of assets.

(iii) Raw Materials. Registrant is involved in a service business and  
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raw materials are nonexistent in the business.

(iv) Service Marks. Registrant is the owner of numerous service marks,  
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which are registered with the United States Patent and Trade Mark Office and in foreign countries.

(v) Seasonal Business Implications. The Company's quarterly operating  
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results are affected by the seasonality of its customers' businesses. Demand for the Company's services has historically been lower during the calendar year-end as a result of holidays and typically remains lower through the first quarter.

(vi) Working Capital. Registrant believes there are no unusual or  
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special working capital requirements in the staffing services industry.

(vii) Customers. The business of registrant and its subsidiaries is not  
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dependent upon either a single customer or a limited number of customers. The largest single customer accounted for approximately 5% of total 2001 sales.

(viii) Backlog. Backlog of orders is not material to the business of  
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registrant.

(ix) Government Contracts. Although registrant conducts business under  
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various government contracts, that portion of registrant's business is not significant.

(x) Competition. The worldwide staffing services market is extremely  
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competitive and highly fragmented, with limited barriers to entry. Registrant is one of the largest global suppliers of staffing services, and competes in national, regional and local markets with full-service and specialized temporary staffing agencies. In the United States, there are approximately 100 national competitors, and approximately 21,000 organizations locally compete in varying degrees in different localities where registrant operates local offices. In foreign markets there are several similar levels of global, national and local competitors. The Registrant's largest competitors are Adecco, S.A., Manpower, Inc., Randstad Holding N.V., Vedior N.V., Spherion Corporation and CDI Corporation.

The most significant competitive factors worldwide are geographic coverage, breadth of service, service quality and price. Geographic coverage is a key competitive factor, as existence in a local geographic market is often the determining factor for global companies when choosing among competing staffing firms. Breadth of service reflects the movement toward "one-stop shopping" by customers seeking a primary supplier for all staffing needs, and increases the package of requisite staffing services that Registrant must provide to remain competitive. Service quality is highly dependent on the availability of qualified, competent temporary employees, and the Registrant's ability to recruit, screen, train and retain qualified workers, and match identified skills to particular customer needs. In strong economic times, the labor market tightens and increases the competition for qualified workers. Conversely, during an economic downturn, Registrant must balance competitive pricing pressures and

the need to retain a qualified workforce. Price competition in the staffing industry is intense, particularly for clerical and light industrial personnel, and pricing pressures from competitors and customers are increasing. Registrant expects that the level of competition will remain high in the future, which could limit Registrant's ability to maintain or increase its market share and profitability.

(xi) Research Activities. Registrant's expenditure for research and the number of people involved are not material.

(xii) Environmental Matters. Registrant is involved in a service business and is not generally affected by federal, state and local provisions regulating the discharge of materials into the environment.

(xiii) Employees. Registrant and subsidiaries employ on a full time basis approximately 1,300 persons at its headquarters in Troy, Michigan, and approximately 7,300 persons in branch offices operated directly by registrant. Registrant employed in the last fiscal year approximately 690,000 men and women for temporary periods. As the employer of its temporary work force, registrant is responsible for and pays Social Security, Medicare and disability taxes, workers' compensation, unemployment compensation taxes, liability insurance and other similar costs (or their equivalents outside the United States) and is responsible for payroll deductions of Social Security, Medicare and income taxes. Although the services may be provided in the office of the registrant's customer, registrant remains the employer of its temporary employees with responsibility for their assignment and reassignment.

(d) Foreign Operations. For information regarding sales, earnings from operations and long-lived assets by domestic and foreign operations, reference is made to the information presented in the Segment Disclosures note to the consolidated financial statements presented in Item 8 in Part II of this report.

ITEM 2. PROPERTIES.

Registrant owns the premises in Troy, Michigan, from which its headquarters, subsidiaries and divisional offices are presently operated. Registrant purchased the original headquarters building in Troy, Michigan, in 1977 and has expanded operations into additional buildings that were purchased in 1991, 1997 and 2001. The combined usable floor space for the headquarters complex approximates 350,000 square feet, plus leased space nearby of 63,000 square feet. The buildings are in good condition, are considered to be adequate for the uses to which they are being put and are in regular use. In addition, registrant owns vacant land in Troy and northern Oakland County, Michigan, for future expansion. Registrant's branch offices are conducted from premises which are leased. A majority of the leases are for fixed terms, from one to five years. Registrant owns virtually all office furniture and equipment used in its headquarters building and branch offices.

ITEM 3. LEGAL PROCEEDINGS.

Claims against the registrant are not considered by management and counsel to be material.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

There were no matters submitted to a vote of security holders in the fourth quarter of 2001.

END

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER

MATTERS.

Kelly Services' stock is traded over-the-counter in the NASDAQ National Market System (NMS). The high and low selling prices for the Class A common stock and Class B common stock as quoted by the National Association of Securities Dealers, Inc. and the dividends paid on the common stock for each quarterly period in the last two fiscal years are reported below:

|                | Per share amounts (in dollars) |                   |                  |                   |          |
|----------------|--------------------------------|-------------------|------------------|-------------------|----------|
|                | First<br>Quarter               | Second<br>Quarter | Third<br>Quarter | Fourth<br>Quarter | Year     |
| 2001           |                                |                   |                  |                   |          |
| Class A common |                                |                   |                  |                   |          |
| High           | \$ 29.25                       | \$ 26.00          | \$ 27.09         | \$ 24.70          | \$ 29.25 |
| Low            | 18.50                          | 21.90             | 17.85            | 18.34             | 17.85    |
| Class B common |                                |                   |                  |                   |          |
| High           | 29.00                          | 26.00             | 24.00            | 23.00             | 29.00    |
| Low            | 24.56                          | 21.00             | 19.25            | 19.67             | 19.25    |
| Dividends      | .25                            | .25               | .25              | .10               | .85      |
| 2000           |                                |                   |                  |                   |          |
| Class A common |                                |                   |                  |                   |          |
| High           | \$ 26.25                       | \$ 25.00          | \$ 26.88         | \$ 29.00          | \$ 29.00 |
| Low            | 23.00                          | 22.06             | 22.13            | 20.25             | 20.25    |
| Class B common |                                |                   |                  |                   |          |
| High           | 26.75                          | 24.13             | 24.81            | 25.50             | 26.75    |
| Low            | 22.00                          | 22.50             | 24.00            | 24.50             | 22.00    |
| Dividends      | .24                            | .25               | .25              | .25               | .99      |

The number of holders of record and individual participants of the Class A and Class B common stock, par value \$1.00, of registrant were 5,600 and 674, respectively, as of March 15, 2002.

END

ITEM 6. SELECTED FINANCIAL DATA.

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The following table summarizes selected financial information of Kelly Services, Inc. and its subsidiaries for each of the most recent six fiscal years. This table should be read in conjunction with other financial information of the registrant including "Management's Discussion and Analysis of Financial Condition and Results of Operations" and financial statements included elsewhere herein.

| (In millions except per share amounts) | 2001      | 2000      | 1999      | 1998      | /(1)/<br>1997 | 1996      |
|--|-----------|-----------|-----------|-----------|---------------|-----------|
| Sales of services                      | \$4,256.9 | \$4,487.3 | \$4,269.1 | \$4,092.3 | \$3,852.9     | \$3,302.3 |
| Earnings before taxes                  | 27.6      | 145.3     | 143.7     | 143.6     | 137.0         | 122.9     |
| Net earnings                           | 16.5      | 87.2      | 85.1      | 84.7      | 80.8          | 73.0      |
| Per share data:                        |           |           |           |           |               |           |
| Basic earnings per share               | 0.46      | 2.44      | 2.37      | 2.24      | 2.12          | 1.92      |
| Diluted earnings per share             | 0.46      | 2.43      | 2.36      | 2.23      | 2.12          | 1.91      |
| Dividends per share                    |           |           |           |           |               |           |
| Classes A and B common                 | 0.85      | 0.99      | 0.95      | 0.91      | 0.87          | 0.83      |
| Working capital                        | 322.0     | 336.2     | 344.7     | 346.8     | 411.0         | 378.4     |
| Total assets                           | 1,039.4   | 1,089.6   | 1,033.7   | 964.2     | 967.2         | 838.9     |

/(1)/ Fiscal year included 53 weeks.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

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OF OPERATIONS.  
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RESULTS OF OPERATIONS

2001 versus 2000

Sales for 2001 totaled \$4.257 billion, a decrease of 5.1% compared to the \$4.487 billion reported in the prior year. The decrease was a result of a decline in hours worked of 7.7% partially offset by an increase in average hourly bill rates of 2.0%.

The 2001 gross profit rate averaged 16.4%, a decrease of 1.3 percentage points compared to the 17.7% rate earned in 2000. This reflected decreases in the gross profit rates of all three of the Company's business segments.

Selling, general and administrative expenses expressed as a percentage of sales were 15.7%, a 1.1 percentage point increase compared to the 14.6% rate in the prior year. Selling, general and administrative expenses totaled \$669.9 million and grew 2.2% from 2000.

The Company implemented a number of expense reduction initiatives that increasingly began to show results as the year progressed. These initiatives included targeted staff and expense reductions in both field operations and headquarters units.

Earnings from operations totaled \$28.0 million, a 79.6% decrease compared to the \$137.1 million reported for 2000. Earnings were 0.7% of sales as compared to 3.1% for 2000.

Net interest expense was \$381 thousand in 2001 and \$409 thousand in 2000. Net interest expense for the year was essentially flat and was attributable to higher average cash levels and reduced short-term debt balances, both impacted by lower interest rates.

The effective income tax rate was 40.0% in 2001 and 2000.

Net earnings totaled \$16.5 million in 2001, a decrease of 81.0% compared to the \$87.2 million earned in 2000. The rate of return on sales was 0.4% compared with last year's 1.9% rate. Diluted earnings per share for 2001 were \$.46, an 81.1% decrease as compared to diluted earnings per share of \$2.43 in 2000.

### US Commercial Staffing

Sales in the U.S. Commercial Staffing segment totaled \$2.098 billion, a 9.9% decrease compared to the \$2.328 billion reported for 2000. This reflected a decrease in hours worked of 13.6% partially offset by an increase in average hourly bill rates of 4.4%. Year-over-year sales comparisons were flat in the first quarter, and declined consistently over the balance of the year reflecting a 7.7% decrease in the second quarter, a 14.3% decrease in the third quarter and a 16.6% decrease in the fourth quarter. The Company expects continued significantly negative U.S. Commercial Staffing year-over-year sales comparisons for at least the first and second quarters of 2002.

U.S. Commercial sales represented 49% of total Company sales in 2001 and 51% of total Company sales in 2000.

U.S. Commercial earnings decreased 36.6% in 2001, as a result of both the sales decrease and lower gross profit rates. The decline in gross profit rates reflects an ongoing shift in mix of sales to larger customers and decreases in fee based income. U.S. Commercial gross margins may continue to decrease in 2002 as the Company expects its large corporate and national accounts will continue to increase as a percentage of total sales.

### Professional, Technical and Staffing Alternatives

Sales in the Professional, Technical and Staffing Alternatives (PTSA) segment totaled \$1.072 billion, an increase of 1.4% compared to the \$1.058 billion reported in 2000. The growth is due to an increase in average hourly bill rates of 5.3% partially offset by a decrease in hours worked of 5.2% in the temporary staffing businesses. In addition, there was an increase in revenues of 6.0% in the staffing alternatives businesses which include staff leasing and management services. On a year-over-year basis, fourth quarter PTSA sales declined 1.0%. This is a decrease from the 3.1% growth in the first quarter, 3.6% growth in the second quarter and a 0.2% decrease in the third quarter.

Results continued to be mixed among the 13 business units that comprise PTSA. Kelly Healthcare, Kelly Financial and General Contractor Services were the leading performers during the year, exhibiting positive sales growth. Kelly Staff Leasing maintained positive sales growth throughout the year as well. However, several units within PTSA did experience sales decreases as the year progressed. In particular, Automotive Services Group and the Law Registry experienced double-digit sales declines as compared to 2000. These decreases, however, were consistent with industry trends in their staffing sectors.

PTSA sales represented 25% of total Company sales in 2001 and 24% of total Company sales in 2000.

PTSA earnings decreased 34.7% from 2000. During the first nine months of 2001, the Company continued to invest in those professional and technical businesses which exhibited stronger growth. The Company opened 13 new branches and implemented new technology, which caused expenses to be higher as compared to the prior year. In addition, recruitment fee income decreased significantly in many PTSA business units, which negatively impacted the Company's gross profit rate.

### International

Translated U.S. dollar sales in International totaled \$1.087 billion, a 1.3% decrease compared to the \$1.101 billion reported in 2000. This decrease resulted from a decline in the U.S. dollar average hourly bill rates of 3.9% partially offset by an increase in hours worked of 2.9%.

However, on a same currency basis, international revenue increased 2.5%. This compared to 9.9% same currency sales growth in 2000. Year-over-year same currency sales for the fourth quarter of 2001 decreased 3%. This compared to 6% same currency sales growth in the first quarter, 4% growth in the second quarter and 2% growth in the third quarter. Global slowing in staffing demand worsened over the course of 2001 in the International segment. The slowdown was initially felt in Australia, Canada and Puerto Rico. In the fourth quarter, the decline was most apparent in Continental Europe.

International sales represented 26% of total Company sales in 2001 and 25% of total Company sales in 2000.



International earnings decreased 56.3% from 2000, reflecting the slowing in staffing demand. In addition, decreases in fee based income negatively impacted gross profit rates. However, the Company continued to see significant progress in the U.K. throughout the year. Expense reduction initiatives allowed the U.K. to significantly improve profitability in 2001. Finally, during 2001, the Company expanded geographic coverage to 26 countries with the opening of an office in Hong Kong.

#### RESULTS OF OPERATIONS

##### 2000 versus 1999

Sales totaled \$4.487 billion in 2000, an increase of 5.1% compared to the \$4.269 billion for 1999. This increase was a result of an increase of hours worked of 5.3% partially offset by a decrease in average hourly bill rates of 1.0%.

The 2000 gross profit rate averaged 17.7%, which was 0.2% lower than the 17.9% rate earned in 1999. This reflected lower rates in the U.S. Commercial and International segments partially offset by an increase in the gross profit rate of PTSA.

Selling, general and administrative expenses expressed as a percentage of sales were 14.6% in 2000 and 1999. The expense rate in 2000 reflected the elimination of Year 2000 Project costs, offset in part by increased depreciation expenses associated with the Company's technology investments.

Earnings from operations totaled \$137.1 million, a 4.7% decrease from the \$144.0 million reported for 1999. Earnings were 3.1% of sales as compared to 3.4% for 1999.

During October 2000, the Company sold undeveloped land for \$10.3 million and recognized a pretax gain of \$8.6 million. The proceeds from the sale were used in January 2001 for the purchase of an office building that will be utilized by the Company for future expansion.

Net interest expense was \$409 thousand compared to \$241 thousand in 1999. This reflected higher average borrowing levels and higher interest rates throughout the year.

The effective income tax rate was 40.0% in 2000 as compared to 40.8% in 1999, reflecting continued reductions in the Company's consolidated state and local tax rate.

Net earnings totaled a record \$87.2 million in 2000, a 2.4% increase over 1999. The rate of return on sales was 1.9%, compared with the 2.0% rate in 1999. Basic earnings per share were \$2.44, a 3.0% increase over 1999. Diluted earnings per share for 2000 were \$2.43, a 3.0% increase compared to \$2.36 for 1999.

#### US Commercial Staffing

Sales in the U.S. Commercial Staffing segment grew by 3.7% for the full year. This reflected an increase in average hourly bill rates of 4.0% partially offset by a decrease in hours worked of 0.5%. Sales growth improved consistently from a decrease of 0.4% in the first quarter, to 2.0%, 5.6% and 7.6% growth in the second, third and fourth quarters, respectively.

U.S. Commercial earnings decreased 4.7% in 2000, due to a continued shift to larger corporate account business, which negatively impacted gross profit rates.

#### Professional, Technical and Staffing Alternatives

PTSA sales grew in 2000 by 12.5% compared to 1999. The growth was due to an increase in hours worked of 4.9% and an increase in the average hourly bill rates of 5.8% in temporary staffing businesses, as well as an increase in revenues of 15.6% in the staffing alternatives businesses. Within the PTSA segment, growth was particularly strong in the science, healthcare and staff leasing business units.

PTSA earnings increased 31.6% from 1999, reflecting sales growth of 12.5%, combined with a significant gross profit rate increase and favorable expense leverage.

## International

The strong U.S. dollar significantly weakened translated sales for the International segment. International sales grew by 1.6% as compared to 1999. This reflected an increase in hours worked of 18.6% partially offset by a decrease in translated U.S. dollar average hourly bill rates of 14.5%. The increase in hours was primarily due to acquisitions made in Mexico in October 1999, Singapore in September 2000 and Malaysia in October 2000. The decrease in average hourly bill rates was due to both unfavorable currency exchange and mix. However, on a constant currency basis, international sales growth was 9.9%. International sales represented 25% of total Company sales in 2000 and 1999.

International earnings decreased 33.9% from 1999, reflecting the impact of unfavorable foreign currency translation on international results. In addition, significantly lower operating results in the U.K. reflected the slowing economy and the costs associated with turnover of senior country management positions.

## LIQUIDITY AND CAPITAL RESOURCES

Cash and short-term investments totaled \$84 million at the end of 2001, an increase of \$38 million from the \$46 million balance at year-end 2000.

Accounts receivable totaled \$540 million at year end, a decrease of \$92 million from \$632 million at year-end 2000, reflecting lower sales, but also improved days sales outstanding. The global days sales outstanding for the fourth quarter were 47 days, which is a three-day improvement versus the Company's performance in the prior year.

Short-term debt totaled \$33 million, which decreased \$25 million compared to the \$58 million level in the prior year. All short-term borrowings are foreign currency denominated and reduce the Company's exposure to foreign exchange fluctuations. At year end, debt represented only 5% of total capital.

The Company's working capital position was \$322 million at the end of 2001, a decrease of \$14 million from 2000 and \$23 million from 1999. The current ratio was 1.9 in 2001 and 2000 and 2.0 in 1999.

Capital expenditures for 2001 totaled \$43 million, down 22% from the \$54 million spent in 2000. Of the total, over 75% related to Information Technology investments. The Company's capital expenditures peaked in 1999 at \$77 million. For 2002, capital expenditures are expected to total between \$40 and \$50 million.

During the first quarter of 2001, the Company acquired a fully leased commercial office building that will be used for future expansion. This transaction was the second leg of a tax-free exchange for undeveloped land the Company initiated in the fourth quarter of 2000. The land was effectively swapped for the building, but in accordance with generally accepted accounting principles, it is shown as a cash acquisition for \$11.8 million during 2001. The related \$10.3 million cash proceeds from the sale of property is reflected in the 2000 cash from investing activities.

Depreciation and amortization for 2001 totaled \$44.4 million, a 12% increase from the \$39.5 million for 2000. As a result of the implementation of Statement of Financial Accounting Standard (SFAS) No. 142 at the beginning of 2002, the Company will eliminate approximately \$2.7 million of amortization of goodwill in 2002. For planning purposes, the Company expects depreciation and amortization of intangible assets other than goodwill to total approximately \$45 to \$50 million for 2002, reflecting on-going implementation of major IT projects.

Assets totaled \$1.039 billion in 2001, compared to \$1.090 billion in 2000. The decrease in assets is primarily the result of the decrease in accounts receivable offset by an increase in cash as discussed above. The return on average assets was 1.6% in 2001, 8.2% in 2000 and 8.5% in 1999.

Stockholders' equity was \$607 million in 2001, which represents a 2.6% decrease from 2000. The decrease in stockholders' equity is primarily the result of dividends paid exceeding net earnings in 2001. The return on average stockholders' equity was 2.7% in 2001, 14.5% in 2000 and 15.2% in 1999.

Dividends paid per common share were \$.85 in 2001, a decrease of 14.1% from 2000 dividends of \$.99 per share. The quarterly dividend was reduced in the fourth quarter of 2001 by 60% to a new rate of \$.10 per share per quarter, or \$.40 per share annually. The cash saved from this reduction will total over \$21 million per year. Dividends in 1999 were \$.95 per share.

The Company's financial position remains strong. The Company continues to carry no long-term debt and expects to meet its growth requirements principally through cash generated from operations, available cash and short term investments and committed unused credit facilities totaling \$76 million at December 30, 2001.

The Company has no material unrecorded commitments, losses, contingencies or guarantees associated with any related parties or unconsolidated entities.

#### MARKET RISK-SENSITIVE INSTRUMENTS AND POSITIONS

The Company does not hold or invest in derivative contracts. The Company is exposed to foreign currency risk primarily due to its net investment in foreign subsidiaries. This risk is mitigated by the use of the Company's multi-currency line of credit. This credit facility is used to borrow in local currencies which mitigates the exchange rate risk resulting from foreign currency-denominated net investments fluctuating in relation to the U.S. dollar. In addition, the Company is exposed to interest rate risks through its use of the multi-currency line of credit.

In addition, the Company is exposed to market risk as a result of its obligation to pay benefits under its nonqualified deferred compensation plan and its related investments in company-owned variable universal life insurance policies. The obligation to employees increases and decreases based on movements in the equity and debt markets. The investments in publicly traded mutual funds, as part of the company-owned variable universal life insurance policies, are designed to mitigate this risk with offsetting gains and losses.

Overall, the Company's holdings and positions in market risk-sensitive instruments do not subject the Company to material risk.

#### CRITICAL ACCOUNTING POLICIES

The Company prepared its financial statements in conformity with accounting principles generally accepted in the United States of America. In this process, it is necessary for management to make certain assumptions and related estimates affecting the amounts reported in the consolidated financial statements and the attached notes. These estimates and assumptions have been developed based upon all available information using the Company's best estimates. However actual results can differ from assumed and estimated amounts.

The significant accounting policies applied in preparing the Company's financial statements are described in Note 1 to the financial statements. Policies which are considered critical are described below.

#### Revenue Recognition

Revenue from sales of services is recognized as services are provided by the temporary, contract or leased employees. Revenue from permanent placement services is recognized at the time the permanent placement candidate begins full-time employment. Provisions for sales allowances, based on historical experience, are recognized at the time the related sale is recognized.

#### Allowance for Bad Debts

The Company records an allowance for bad debts based on historical bad debt experience, customer payment patterns and current economic trends. The Company reviews the adequacy of the allowance for bad debts on a quarterly basis and, if necessary, increases or decreases the balance.

#### Workers' Compensation Expense

The Company establishes accruals for workers' compensation claims utilizing actuarial methods to estimate the undiscounted future cash payments that will be made to satisfy the claims. The estimates are based both on historical experience as well as current legal, economic and regulatory factors. The ultimate cost of these claims may be greater than or less than the established accrual. However, the Company believes that any such adjustments will not materially affect its consolidated financial position.

## NEW ACCOUNTING PRONOUNCEMENTS

In July 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 142, "Goodwill and Other Intangible Assets," which requires the discontinuance of goodwill amortization. SFAS 142 is required to be applied for fiscal years beginning after December 15, 2001, with certain early adoption permitted. The Company expects to adopt SFAS 142 in its first fiscal quarter of 2002, and does not expect the adoption to have a material effect on its financial condition. The elimination of goodwill amortization is expected to benefit 2002 earnings before income taxes by approximately \$2.7 million.

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated retirement costs. In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS 144 supersedes SFAS 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of," and addresses financial accounting and reporting for the impairment of long-lived assets and for long-lived assets to be disposed of. The Company is in the process of assessing the effect of adopting SFAS 143 and 144, which will be effective for the Company's fiscal 2003 and 2002, respectively.

## ADOPTION OF THE EURO

A segment of the Company's information technology programs was devoted to changes necessary to deal with the introduction of a European single currency (the euro). The transition period for implementation was January 1, 1999 through January 1, 2002.

The introduction and use of the euro has not had a material effect on the Company's results of operations. While the Company will continue to evaluate the impact of the euro over time, the Company does not believe that the use of the euro currency will have a material adverse impact on its consolidated financial condition, cash flows or results of operations.

## FORWARD-LOOKING STATEMENTS

Except for the historical statements and discussions contained herein, statements contained in this report relate to future events that are subject to risks and uncertainties, such as: competitive market pressures including pricing, changing market and economic conditions, material changes in demand from large corporate customers, availability of temporary workers with appropriate skills required by customers, increases in wages paid to temporary workers not passed on to customers, currency fluctuations, changes in laws and regulations, the Company's ability to effectively implement and manage its information technology programs, the ability of the Company to successfully expand into new markets and service lines and other factors discussed in the report and in the Company's filings with the Securities and Exchange Commission. Actual results may differ materially from any projections contained herein.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

-----  
The financial statements and supplementary data required by this Item are set forth in the accompanying index on page 15 of this filing and are presented in pages 16-32.

## ITEM 9. DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

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None.

## PART III

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Information required by Part III with respect to Directors and Executive Officers of the registrant, except as set forth under the title "Executive Officers of the Registrant" which is included on page 12, (Item 10), Executive Compensation (Item 11), Security Ownership of Certain Beneficial Owners and Management (Item 12), and Certain Relationships and Related Transactions (Item 13) is to be included in a definitive proxy statement filed by the registrant not later than 120 days after the close of its fiscal year and such proxy statement, when filed, is incorporated herein by reference.

## ITEM 10. EXECUTIVE OFFICERS OF THE REGISTRANT.

-----

| Name/Office<br>-----   | Age<br>----- | Served as an<br>Officer Since /(1)/<br>----- | Business Experience<br>During Last 5 Years<br>-----  |
|--|--------------|--|--|
| Terence E. Adderley<br>Chairman and<br>Chief Executive Officer               | 68           | 1961   | Served as officer of registrant.   |
| Carl T. Camden<br>President and<br>Chief Operating Officer                   | 47           | 1995   | Served as officer of registrant.   |
| Michael L. Durik<br>Executive Vice President                                 | 53           | 1999   | Served as officer of registrant since July, 1999. From 1993 was owner of MLD Management, an independent consulting firm.   |
| William K. Gerber<br>Executive Vice President and<br>Chief Financial Officer | 48           | 1998   | Served as officer of registrant since April, 1998. Prior thereto, served as Vice President of Finance at The Limited, Inc. |
| Arlene Grimsley<br>Executive Vice President                                  | 54           | 1994   | Served as officer of registrant.   |
| George M. Reardon<br>Senior Vice President,<br>General Counsel and Secretary | 54           | 1998   | Served as officer of registrant since June, 1998. From 1994, served in private practice in Houston, Texas.                 |

/(1)/ Each officer serves continuously until termination of employment or removal by the Board of Directors.

PART IV

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ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.

-----

(a) The following documents are filed as part of this report:

(1) Financial statements -

Report of Independent Accountants

Statements of Earnings for the three fiscal years ended  
December 30, 2001

Statements of Cash Flows for the three fiscal years ended  
December 30, 2001

Balance Sheets at December 30, 2001, December 31, 2000 and  
January 2, 2000

Statements of Stockholders' Equity for the three fiscal years ended  
December 30, 2001

Notes to Financial Statements

(2) Financial Statement Schedule -

For the three fiscal years ended December 30, 2001:

Schedule II - Valuation Reserves

All other schedules are omitted because they are not applicable  
or the required information is shown in the financial statements or  
notes thereto.

(3) The Exhibits are listed in the Index to Exhibits Required by Item  
601 of Regulation S-K at Item (c) below and included at page 33  
which is incorporated herein by reference.

No additional financial information has been provided for the registrant as an individual company since the total amount of net assets of subsidiaries which are restricted as to transfer to the registrant through intercompany loans, advances or cash dividends does not exceed 25 percent of total consolidated net assets at December 30, 2001.

(b) No reports on Form 8-K were filed during the last quarter of the period covered by this report.

(c) The Index to Exhibits and required Exhibits are included following the Financial Statement Schedule beginning at page 33 of this filing.

(d) The Index to Financial Statements and Supplemental Schedule is included following the signatures beginning at page 15 of this filing.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 28, 2002

KELLY SERVICES, INC.  
-----  
Registrant  
By /s/ W. K. Gerber  
-----  
W. K. Gerber  
Executive Vice President and  
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Date: March 28, 2002

\* T. E. Adderley  
-----  
T. E. Adderley  
Chairman, Chief Executive  
Officer and Director  
(Principal Executive Officer)

Date: March 28, 2002

\* C. T. Camden  
-----  
C. T. Camden  
President, Chief Operating  
Officer and Director

Date: March 28, 2002

\* C. V. Fricke  
-----  
C. V. Fricke  
Director

Date: March 28, 2002

\* M. A. Fay, O.P.  
-----  
M. A. Fay, O.P.  
Director

Date: March 28, 2002

\* V. G. Istock  
-----  
V. G. Istock  
Director

Date: March 28, 2002

\* B. J. White  
-----  
B. J. White  
Director

Date: March 28, 2002

/s/ W. K. Gerber  
-----  
W. K. Gerber  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer  
and Principal Accounting  
Officer)

Date: March 28, 2002

\*By /s/ W. K. Gerber  
-----  
W. K. Gerber  
Attorney-in-Fact

END

15

INDEX TO FINANCIAL STATEMENTS AND  
SUPPLEMENTAL SCHEDULE

Kelly Services, Inc. and Subsidiaries

|  | Page Reference<br>in Report on<br>Form 10-K<br>----- |
|--|--|
| Report of Independent Accountants  | 16   |
| Statements of Earnings for the three fiscal years ended December 30, 2001                | 17   |
| Statements of Cash Flows for the three fiscal years ended December 30, 2001              | 18   |
| Balance Sheets at December 30, 2001, December 31, 2000 and January 2, 2000               | 19   |
| Statements of Stockholders' Equity for the three fiscal years ended<br>December 30, 2001 | 20   |
| Notes to Financial Statements  | 21 - 31  |
| Financial Statement Schedule - Schedule II - Valuation Reserves                          | 32   |



END

REPORT OF INDEPENDENT ACCOUNTANTS

To the Stockholders and Board of Directors of  
Kelly Services, Inc.

In our opinion, the accompanying financial statements listed in the index on page 15 present fairly, in all material respects, the financial position of Kelly Services, Inc. and its subsidiaries at December 30, 2001, December 31, 2000 and January 2, 2000, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing on page 15 presents fairly, in all material respects, the information set forth therein when read in conjunction with the related financial statements. These financial statements and financial statement schedule are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

/s/ PricewaterhouseCoopers LLP

-----  
PricewaterhouseCoopers LLP  
Detroit, Michigan  
January 22, 2002

END

STATEMENTS OF EARNINGS  
Kelly Services, Inc. and Subsidiaries

|   | 2001   | 2000         | 1999         |
|---|--|--------------|--------------|
|   | (In thousands of dollars except per share items) |              |              |
| Sales of services                               | \$ 4,256,892                                     | \$ 4,487,291 | \$ 4,269,113 |
| Cost of services                                | 3,559,037  | 3,694,982    | 3,503,052    |
| Gross profit                                    | 697,855  | 792,309      | 766,061      |
| Selling, general and<br>administrative expenses | 669,888  | 655,191      | 622,110      |
| Earnings from operations                        | 27,967   | 137,118      | 143,951      |
| Gain on disposition of property                 | -  | 8,567        | -            |
| Interest expense, net                           | (381)  | (409)        | (241)        |
| Earnings before income taxes                    | 27,586   | 145,276      | 143,710      |
| Income taxes                                    | 11,037   | 58,100       | 58,600       |
| Net earnings                                    | \$ 16,549  | \$ 87,176    | \$ 85,110    |
| Basic earnings per share                        | \$ .46   | \$ 2.44      | \$ 2.37      |
| Diluted earnings per share                      | \$ .46   | \$ 2.43      | \$ 2.36      |
| Dividends per share                             | \$ .85   | \$ .99       | \$ .95       |
| Average shares outstanding<br>(thousands):      |  |              |              |
| Basic   | 35,829   | 35,721       | 35,854       |
| Diluted   | 35,930   | 35,843       | 36,030       |

See accompanying Notes to Financial Statements.

STATEMENTS OF CASH FLOWS  
Kelly Services, Inc. and Subsidiaries

|  | 2001                      | 2000      | 1999      |
|--|---------------------------|-----------|-----------|
|  | -----                     | -----     | -----     |
|  | (In thousands of dollars) |           |           |
| Cash flows from operating activities         |                           |           |           |
| Net earnings                                 | \$ 16,549                 | \$ 87,176 | \$ 85,110 |
| Noncash adjustments:                         |                           |           |           |
| Depreciation and amortization                | 44,396                    | 39,465    | 36,238    |
| Gain on disposition of property              | -                         | (8,567)   | -         |
| Deferred income taxes                        | (242)                     | (593)     | (2,678)   |
| Changes in operating assets and liabilities  | 84,092                    | (28,624)  | (3,206)   |
|  | -----                     | -----     | -----     |
| Net cash from operating activities           | 144,795                   | 88,857    | 115,464   |
| Cash flows from investing activities         |                           |           |           |
| Capital expenditures                         | (42,525)                  | (54,237)  | (76,696)  |
| Acquisition of building                      | (11,783)                  | -         | -         |
| Proceeds from disposition of property        | -                         | 10,309    | -         |
| Short-term investments                       | 1,764                     | 3,624     | 6,051     |
| Decrease (increase) in other assets          | 3,317                     | (8,018)   | (10,872)  |
| Acquisition of companies                     | (192)                     | (20,923)  | (5,557)   |
|  | -----                     | -----     | -----     |
| Net cash from investing activities           | (49,419)                  | (69,245)  | (87,074)  |
| Cash flows from financing activities         |                           |           |           |
| (Decrease) increase in short-term borrowings | (24,900)                  | 10,629    | (419)     |
| Dividend payments                            | (30,408)                  | (35,303)  | (34,041)  |
| Exercise of stock options and other          | 139                       | 85        | 854       |
| Purchase of treasury stock                   | (64)                      | (5,737)   | (551)     |
|  | -----                     | -----     | -----     |
| Net cash from financing activities           | (55,233)                  | (30,326)  | (34,157)  |
| Net change in cash and equivalents           | 40,143                    | (10,714)  | (5,767)   |
| Cash and equivalents at beginning of year    | 43,318                    | 54,032    | 59,799    |
|  | -----                     | -----     | -----     |
| Cash and equivalents at end of year          | \$ 83,461                 | \$ 43,318 | \$ 54,032 |
|  | =====                     | =====     | =====     |

See accompanying Notes to Financial Statements.

BALANCE SHEETS  
Kelly Services, Inc. and Subsidiaries

|  | 2001                      | 2000               | 1999               |
|--|---------------------------|--------------------|--------------------|
|  | -----                     | -----              | -----              |
|  | (In thousands of dollars) |                    |                    |
| <b>ASSETS</b>  |                           |                    |                    |
| -----  |                           |                    |                    |
| <b>Current Assets</b>  |                           |                    |                    |
| Cash and equivalents   | \$ 83,461                 | \$ 43,318          | \$ 54,032          |
| Short-term investments   | 630                       | 2,394              | 6,018              |
| Accounts receivable, less allowances of<br>\$12,105, \$13,614 and \$13,575, respectively             | 539,692                   | 631,771            | 602,485            |
| Prepaid expenses and other current assets  | 24,950                    | 24,903             | 22,801             |
| Deferred taxes   | 21,469                    | 18,688             | 20,983             |
|  | -----                     | -----              | -----              |
| Total current assets   | 670,202                   | 721,074            | 706,319            |
| <b>Property and Equipment</b>  |                           |                    |                    |
| Land and buildings   | 56,639                    | 44,971             | 49,458             |
| Equipment, furniture and<br>leasehold improvements   | 275,063                   | 253,666            | 231,654            |
| Accumulated depreciation   | (119,729)                 | (97,552)           | (94,112)           |
|  | -----                     | -----              | -----              |
| Total property and equipment   | 211,973                   | 201,085            | 187,000            |
| Noncurrent Deferred Taxes  | 31,415                    | 33,521             | 29,849             |
| Intangibles and Other Assets   | 125,791                   | 133,896            | 110,523            |
|  | -----                     | -----              | -----              |
| <b>Total Assets</b>  | <b>\$1,039,381</b>        | <b>\$1,089,576</b> | <b>\$1,033,691</b> |
|  | =====                     | =====              | =====              |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                           |                    |                    |
| -----  |                           |                    |                    |
| <b>Current Liabilities</b>   |                           |                    |                    |
| Short-term borrowings  | \$ 32,939                 | \$ 57,839          | \$ 47,210          |
| Accounts payable   | 65,896                    | 69,375             | 73,516             |
| Payroll and related taxes  | 177,134                   | 187,803            | 166,866            |
| Accrued insurance  | 24,071                    | 21,003             | 25,035             |
| Income and other taxes   | 48,149                    | 48,814             | 49,005             |
|  | -----                     | -----              | -----              |
| Total current liabilities  | 348,189                   | 384,834            | 361,632            |
| <b>Noncurrent Liabilities</b>  |                           |                    |                    |
| Accrued insurance  | 39,273                    | 34,269             | 40,846             |
| Accrued retirement benefits  | 44,764                    | 47,004             | 48,840             |
|  | -----                     | -----              | -----              |
| Total noncurrent liabilities   | 84,037                    | 81,273             | 89,686             |
| <b>Stockholders' Equity</b>  |                           |                    |                    |
| Capital stock, \$1.00 par value  |                           |                    |                    |
| Class A common stock, shares issued 36,609,078<br>at 2001, 36,609,040 at 2000 and 36,602,210 at 1999 | 36,609                    | 36,609             | 36,602             |
| Class B common stock, shares issued 3,506,788<br>at 2001, 3,506,826 at 2000 and 3,513,656 at 1999    | 3,507                     | 3,507              | 3,514              |
| Treasury stock, at cost  |                           |                    |                    |
| Class A common stock, 4,232,542 shares at 2001,<br>4,363,578 at 2000 and 4,234,524 at 1999           | (81,721)                  | (84,251)           | (80,538)           |
| Class B common stock, 15,675 shares at 2001,<br>12,817 at 2000 and 7,767 at 1999                     | (435)                     | (371)              | (248)              |
| Paid-in capital  | 17,035                    | 16,371             | 15,761             |
| Earnings invested in the business  | 661,483                   | 675,388            | 623,564            |
| Accumulated foreign currency adjustments   | (29,323)                  | (23,784)           | (16,282)           |
|  | -----                     | -----              | -----              |
| Total stockholders' equity   | 607,155                   | 623,469            | 582,373            |
|  | -----                     | -----              | -----              |
| <b>Total Liabilities and Stockholders' Equity</b>  | <b>\$1,039,381</b>        | <b>\$1,089,576</b> | <b>\$1,033,691</b> |
|  | =====                     | =====              | =====              |

See accompanying Notes to Financial Statements.

STATEMENTS OF STOCKHOLDERS' EQUITY  
Kelly Services, Inc. and Subsidiaries

|  | 2001                      | 2000              | 1999              |
|--|---------------------------|-------------------|-------------------|
|  | -----                     | -----             | -----             |
|  | (In thousands of dollars) |                   |                   |
| <b>Capital Stock</b>   |                           |                   |                   |
| Class A common stock   |                           |                   |                   |
| Balance at beginning of year                                 | \$ 36,609                 | \$ 36,602         | \$ 36,541         |
| Conversions from Class B                                     | -                         | 7                 | 61                |
|  | -----                     | -----             | -----             |
| Balance at end of year                                       | 36,609                    | 36,609            | 36,602            |
| Class B common stock   |                           |                   |                   |
| Balance at beginning of year                                 | 3,507                     | 3,514             | 3,575             |
| Conversions to Class A                                       | -                         | (7)               | (61)              |
|  | -----                     | -----             | -----             |
| Balance at end of year                                       | 3,507                     | 3,507             | 3,514             |
| <b>Treasury Stock</b>  |                           |                   |                   |
| Class A common stock   |                           |                   |                   |
| Balance at beginning of year                                 | (84,251)                  | (80,538)          | (81,669)          |
| Exercise of stock options, restricted stock awards and other | 1,609                     | 1,379             | 1,438             |
| Treasury stock issued for acquisitions                       | 921                       | 522               | 244               |
| Purchase of treasury stock                                   | -                         | (5,614)           | (551)             |
|  | -----                     | -----             | -----             |
| Balance at end of year                                       | (81,721)                  | (84,251)          | (80,538)          |
| Class B common stock   |                           |                   |                   |
| Balance at beginning of year                                 | (371)                     | (248)             | (248)             |
| Purchase of treasury stock                                   | (64)                      | (123)             | -                 |
|  | -----                     | -----             | -----             |
| Balance at end of year                                       | (435)                     | (371)             | (248)             |
| <b>Paid-in Capital</b>                                       |                           |                   |                   |
| Balance at beginning of year                                 | 16,371                    | 15,761            | 14,844            |
| Exercise of stock options, restricted stock awards and other | 453                       | 498               | 808               |
| Treasury stock issued for acquisitions                       | 211                       | 112               | 109               |
|  | -----                     | -----             | -----             |
| Balance at end of year                                       | 17,035                    | 16,371            | 15,761            |
| <b>Earnings Invested in the Business</b>                     |                           |                   |                   |
| Balance at beginning of year                                 | 675,388                   | 623,564           | 572,517           |
| Net earnings   | 16,549                    | 87,176            | 85,110            |
| Dividends  | (30,454)                  | (35,352)          | (34,063)          |
|  | -----                     | -----             | -----             |
| Balance at end of year                                       | 661,483                   | 675,388           | 623,564           |
| <b>Accumulated Foreign Currency Adjustments</b>              |                           |                   |                   |
| Balance at beginning of year                                 | (23,784)                  | (16,282)          | (7,796)           |
| Equity adjustment for foreign currency                       | (5,539)                   | (7,502)           | (8,486)           |
|  | -----                     | -----             | -----             |
| Balance at end of year                                       | (29,323)                  | (23,784)          | (16,282)          |
|  | -----                     | -----             | -----             |
| <b>Stockholders' Equity at end of year</b>                   | <b>\$ 607,155</b>         | <b>\$ 623,469</b> | <b>\$ 582,373</b> |
|  | =====                     | =====             | =====             |
| <b>Comprehensive Income</b>                                  |                           |                   |                   |
| Net earnings   | \$ 16,549                 | \$ 87,176         | \$ 85,110         |
| Other comprehensive income - Foreign currency adjustments    | (5,539)                   | (7,502)           | (8,486)           |
|  | -----                     | -----             | -----             |
| Comprehensive Income   | <b>\$ 11,010</b>          | <b>\$ 79,674</b>  | <b>\$ 76,624</b>  |
|  | =====                     | =====             | =====             |

See accompanying Notes to Financial Statements.

NOTES TO FINANCIAL STATEMENTS  
Kelly Services, Inc. and Subsidiaries  
(In thousands of dollars except share and per share items)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Fiscal Year** The Company's fiscal year ends on the Sunday nearest to December 31. The three most recent years, all of which contained 52 weeks, ended on December 30, 2001 (2001), December 31, 2000 (2000) and January 2, 2000 (1999).

**Principles of Consolidation** The financial statements include the accounts and operations of the Company and its subsidiaries, all of which are wholly owned. All significant intercompany accounts and transactions have been eliminated.

**Acquisitions** In 2000, the Company acquired the ProStaff Group in the U.S. (Wisconsin), the Business Trends Group, headquartered in Singapore, with offices in six Southeast Asia countries, and ETT Extra in Spain. In 1999, the Company completed acquisitions in Australia, Luxembourg, Mexico and Sweden. All of the acquisitions were accounted for as purchases and did not have a material effect on the assets, liabilities, revenues or net earnings of the Company.

**Foreign Currency Translation** Substantially all of the Company's international subsidiaries use their local currency as their functional currency. Revenue and expense accounts of foreign subsidiaries are translated to U.S. dollars at average exchange rates, while assets and liabilities are translated to U.S. dollars at year-end exchange rates. Resulting translation adjustments, net of deferred taxes of \$600, \$1,100 and \$700 in 2001, 2000 and 1999, respectively, are reported as accumulated foreign currency adjustments in stockholders' equity and are recorded as a component of comprehensive income.

**Revenue Recognition** Revenue from sales of services is recognized as services are provided by the temporary, contract or leased employees. Revenue from permanent placement services is recognized at the time the permanent placement candidate begins full-time employment. Provisions for sales allowances, based on historical experience, are recognized at the time the related sale is recognized.

**Allowance for Bad Debts** The Company records an allowance for bad debts based on historical bad debt experience, customer payment patterns and current economic trends. The Company reviews the adequacy of the allowance for bad debts on a quarterly basis and, if necessary, increases or decreases the balance.

**Advertising Expenses** Advertising expenses, which are expensed as incurred, were \$13,500, \$15,800 and \$15,000 in 2001, 2000 and 1999, respectively.

**Use of Estimates** The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from those estimates.

**Cash and Equivalents** Cash and equivalents are stated at cost, which approximates market. The Company considers securities with original maturities of three months or less to be cash and equivalents.

**Property and Equipment** Property and equipment are stated at cost and are depreciated over their estimated useful lives, principally by the straight-line method. Estimated useful lives range from 15 to 45 years for land improvements, buildings and building improvements, 5 years for equipment, furniture and leasehold improvements and 3 to 12 years for computer hardware and software. The Company capitalizes external costs and internal payroll costs incurred in the development of software for internal use in accordance with American Institute of Certified Public Accountants Statement of Position No. 98-1. Capitalized software is included with equipment, furniture and leasehold improvements on the balance sheet. Depreciation expense was \$41,500 for 2001, \$37,200 for 2000 and \$33,900 for 1999.

**Intangible Assets** Purchased intangible assets, other than goodwill, are valued at acquisition cost and are amortized over their respective useful lives (up to 10 years) on a straight-line basis. Goodwill derived from acquisitions is capitalized and amortized over periods ranging from 20 to 40 years. The Company periodically assesses the recoverability of its goodwill based upon projected future cash flows.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
Kelly Services, Inc. and Subsidiaries  
(In thousands of dollars except share and per share items)

In July 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 142, "Goodwill and Other Intangible Assets," which requires the discontinuance of goodwill amortization. SFAS 142 is required to be applied for fiscal years beginning after December 15, 2001, with certain early adoption permitted. The Company expects to adopt SFAS 142 in its first fiscal quarter of 2002, and does not expect the adoption to have a material effect on its financial condition. The elimination of goodwill amortization is expected to benefit 2002 earnings before income taxes by approximately \$2,700.

Payroll and Related Taxes Included in payroll and related taxes are outstanding payroll checks in excess of funds on deposit. Such amounts totaled \$32,200, \$29,400 and \$23,200 at year-end 2001, 2000 and 1999, respectively.

Workers' Compensation Expense The Company establishes accruals for workers' compensation claims utilizing actuarial methods to estimate the undiscounted future cash payments that will be made to satisfy the claims. The estimates are based both on historical experience as well as current legal, economic and regulatory factors. The ultimate cost of these claims may be greater than or less than the established accrual. However, the Company believes that any such adjustments will not materially affect its consolidated financial position.

Reclassifications Certain prior year amounts have been reclassified to conform with the current presentation.

#### 2. SHORT-TERM INVESTMENTS

Short-term investments are classified as available for sale. Federal, state and local government obligations included in short-term investments represented 0%, 40% and 60% of the total in 2001, 2000 and 1999, respectively. The carrying amounts approximate market value at December 30, 2001, December 31, 2000 and January 2, 2000.

Interest income was \$2,301, \$2,770 and \$2,272 for the years 2001, 2000 and 1999, respectively.

#### 3. LAND SALE

On October 9, 2000, the Company sold undeveloped land for \$10,309. The Company recognized a pretax gain in 2000 of \$8,567, which is included in gain on disposition of property. The proceeds from the sale of property were used on January 8, 2001 for the purchase of an office building that will be utilized by the Company for future expansion. For tax purposes, the transaction has been treated as an IRS Code Section 1031 tax-free exchange.

#### 4. INTANGIBLES AND OTHER ASSETS

Intangibles includes goodwill of \$85,400, \$86,900 and \$67,900 at year-end 2001, 2000 and 1999, respectively. Accumulated amortization of goodwill at year-end 2001, 2000 and 1999 was \$11,700, \$9,500 and \$7,900, respectively. Goodwill and other intangibles amortization expense was \$2,900 in 2001 and \$2,300 in 2000 and 1999.

Other assets includes the cash surrender value of certain company-owned variable universal life insurance policies, as more fully described in Note 9.

#### 5. SHORT-TERM BORROWINGS

The Company has a committed \$100 million, five-year unsecured multi-currency revolving credit facility used to fund working capital, acquisitions and for general corporate purposes. The facility expires in 2003. The interest rate applicable to borrowings under the line of credit is 20 basis points over LIBOR and may include additional costs if the funds are drawn from certain countries. LIBOR rates varied by currency and ranged from 1.9% to 4.3% at December 30, 2001. Borrowings under this arrangement were \$23,600, \$44,300 and \$47,200 at year-end 2001, 2000 and 1999, respectively.



NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
Kelly Services, Inc. and Subsidiaries  
(In thousands of dollars except share and per share items)

During September 2000, the Company arranged an \$8,300 one-year uncommitted credit facility to be used to fund its Singapore acquisition. During 2001, the amount was increased to \$11,000 and the term extended to March 2002. The outstanding balance totaled \$7,800 and \$7,400 at December 30, 2001 and December 31, 2000, respectively. The interest rate for this loan was 2.2% at December 30, 2001.

The Company has additional uncommitted one-year credit facilities in a number of countries which aggregate to \$25,000 as of December 30, 2001. Borrowings under these lines totaled \$1,500 and \$6,100 at year-end 2001 and 2000, respectively. Interest rates ranged from 4.0% to 6.5% at December 30, 2001.

All of the borrowings are foreign currency denominated and support the Company's international working capital position. The carrying amounts of the Company's borrowings under the lines of credit described above approximate their fair values.

Interest expense, interest payments and weighted average interest rates related to the short-term borrowings for 2001, 2000 and 1999 were as follows:

|                                | 2001     | 2000     | 1999     |
|--------------------------------|----------|----------|----------|
|                                | -----    | -----    | -----    |
| Interest expense               | \$ 2,682 | \$ 3,179 | \$ 2,513 |
| Interest payments              | 2,698    | 2,672    | 2,567    |
| Weighted average interest rate | 3.3%     | 5.5%     | 4.6%     |

#### 6. CAPITALIZATION

The authorized capital stock of the Company is 100,000,000 shares of Class A common stock and 10,000,000 shares of Class B common stock. Class A shares have no voting rights and are not convertible. Class B shares have voting rights and are convertible into Class A shares on a share-for-share basis at any time. Both classes of stock have identical rights in the event of liquidation.

During 2001, the Company repurchased 2,858 shares of its Class B common stock. The total value of the Class B shares repurchased was \$64. During 2000, the Company repurchased 227,500 shares of its Class A common stock. The total value of the Class A shares repurchased was \$5,614. The Company also repurchased 5,050 shares of its Class B common stock during 2000 at a total cost of \$123. During December 1999, the Company repurchased 22,500 shares of its Class A common stock. The total value of the Class A shares repurchased was \$551.

#### 7. EARNINGS PER SHARE

The reconciliations of earnings per share computations for the fiscal years 2001, 2000 and 1999 were as follows:

|   | 2001      | 2000      | 1999      |
|---|-----------|-----------|-----------|
|   | -----     | -----     | -----     |
| Net earnings  | \$ 16,549 | \$ 87,176 | \$ 85,110 |
|   | =====     | =====     | =====     |
| Determination of shares (thousands):                              |           |           |           |
| Weighted average common shares outstanding                        | 35,829    | 35,721    | 35,854    |
| Effect of dilutive securities:                                    |           |           |           |
| Stock options   | 1         | -         | 41        |
| Restricted and performance awards and other                       | 100       | 122       | 135       |
|   | -----     | -----     | -----     |
| Weighted average common shares outstanding -<br>assuming dilution | 35,930    | 35,843    | 36,030    |
|   | =====     | =====     | =====     |
| Earnings per share - basic  | \$ .46    | \$ 2.44   | \$ 2.37   |
| Earnings per share - assuming dilution                            | \$ .46    | \$ 2.43   | \$ 2.36   |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
 Kelly Services, Inc. and Subsidiaries  
 (In thousands of dollars except share and per share items)

Stock options to purchase 2,503,000, 2,309,000 and 1,162,000 shares of common stock at a weighted average price per share of \$27.04, \$27.30 and \$31.52 were outstanding during 2001, 2000 and 1999, respectively, but were not included in the computation of diluted earnings per share. The exercise prices of these options were greater than the average market price of the common shares and the options were therefore anti-dilutive.

#### 8. SUPPLEMENTAL CASH FLOW INFORMATION

Changes in operating assets and liabilities, as disclosed in the statements of cash flows, for the years 2001, 2000 and 1999 were as follows:

|   | 2001      | 2000        | 1999        |
|---|-----------|-------------|-------------|
|   | -----     | -----       | -----       |
| Decrease (increase) in accounts receivable            | \$ 85,470 | \$ (31,748) | \$ (26,972) |
| Increase in prepaid expenses and other current assets | (1,371)   | (2,997)     | (9,138)     |
| Increase (decrease) in accounts payable               | 1,184     | (5,678)     | (3,059)     |
| (Decrease) increase in payroll and related taxes      | (9,075)   | 22,208      | 23,614      |
| Increase (decrease) in accrued insurance              | 8,079     | (10,590)    | (924)       |
| (Decrease) increase in income and other taxes         | (195)     | 181         | 13,273      |
|   | -----     | -----       | -----       |
| Total   | \$ 84,092 | \$ (28,624) | \$ (3,206)  |
|   | =====     | =====       | =====       |

Cash flows from short-term investments for 2001, 2000 and 1999 were as follows:

|                  | 2001     | 2000     | 1999     |
|------------------|----------|----------|----------|
|                  | -----    | -----    | -----    |
| Sales/Maturities | \$ 2,318 | \$ 8,507 | \$ 7,803 |
| Purchases        | (554)    | (4,883)  | (1,752)  |
|                  | -----    | -----    | -----    |
| Total            | \$ 1,764 | \$ 3,624 | \$ 6,051 |
|                  | =====    | =====    | =====    |

#### 9. RETIREMENT BENEFITS

The Company provides a qualified defined contribution plan covering substantially all full-time employees, except officers and certain other management employees. Upon approval by the Board of Directors, a discretionary contribution based on eligible wages is funded annually. The plan also offers a savings feature with Company matching contributions. Assets of this plan are held by an independent trustee for the sole benefit of participating employees.

A nonqualified deferred compensation plan is provided for officers and certain other management employees. Upon approval by the Board of Directors, a discretionary contribution based on eligible wages is made annually. This plan also includes provisions for salary deferrals and Company matching contributions.

The liability for the unqualified plan was \$44,800, \$47,000 and \$48,800 as of year-end 2001, 2000 and 1999, respectively, and is included in accrued retirement benefits. In connection with the administration of this plan, the Company has purchased company-owned variable universal life insurance policies insuring the lives of certain officers and key employees. The cash surrender value of these policies, which is based primarily on investments in publicly traded mutual funds, was \$44,200, \$49,200 and \$44,100 at year-end 2001, 2000 and 1999, respectively. These investments are included in intangibles and other assets and are restricted for the use of funding this plan.

Amounts expensed for retirement benefits totaled \$7,700 in 2001, \$5,300 in 2000 and \$7,600 in 1999.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
 Kelly Services, Inc. and Subsidiaries  
 (In thousands of dollars except share and per share items)

## 10. INCOME TAXES

Pretax income (loss) for the years 2001, 2000 and 1999 was taxed under the following jurisdictions:

|          | 2001      | 2000       | 1999       |
|----------|-----------|------------|------------|
|          | -----     | -----      | -----      |
| Domestic | \$ 38,597 | \$ 149,431 | \$ 134,572 |
| Foreign  | (11,011)  | (4,155)    | 9,138      |
|          | -----     | -----      | -----      |
| Total    | \$ 27,586 | \$ 145,276 | \$ 143,710 |
|          | =====     | =====      | =====      |

The provision for income taxes was as follows:

|                      | 2001      | 2000      | 1999      |
|----------------------|-----------|-----------|-----------|
|                      | -----     | -----     | -----     |
| Current tax expense: |           |           |           |
| U.S. federal         | \$ 6,780  | \$ 43,151 | \$ 42,898 |
| U.S. state and local | 2,000     | 10,840    | 11,500    |
| Foreign              | 2,499     | 4,702     | 6,880     |
|                      | -----     | -----     | -----     |
| Total current        | 11,279    | 58,693    | 61,278    |
| Total deferred       | (242)     | (593)     | (2,678)   |
|                      | -----     | -----     | -----     |
| Total provision      | \$ 11,037 | \$ 58,100 | \$ 58,600 |
|                      | =====     | =====     | =====     |

Deferred tax assets are comprised of the following:

|   | 2001        | 2000       | 1999       |
|---|-------------|------------|------------|
|   | -----       | -----      | -----      |
| Depreciation and amortization           | \$ (14,158) | \$ (8,628) | \$ (6,420) |
| Employee compensation and benefit plans | 26,112      | 26,055     | 23,276     |
| Workers' compensation                   | 22,154      | 19,127     | 22,352     |
| Translation adjustment                  | 4,058       | 3,504      | 2,417      |
| Bad debt allowance                      | 3,194       | 4,237      | 3,896      |
| Loss carryforwards                      | 9,350       | 6,271      | 4,793      |
| Valuation allowance                     | (3,330)     | (1,581)    | (3,118)    |
| Other, net                              | 5,504       | 3,224      | 3,636      |
|   | -----       | -----      | -----      |
| Total deferred tax assets               | \$ 52,884   | \$ 52,209  | \$ 50,832  |
|   | =====       | =====      | =====      |

The differences between income taxes for financial reporting purposes and the U.S. statutory rate of 35% are as follows:

|  | 2001      | 2000      | 1999      |
|--|-----------|-----------|-----------|
|  | -----     | -----     | -----     |
| Income tax based on statutory rate         | \$ 9,655  | \$ 50,847 | \$ 50,299 |
| State income taxes, net of federal benefit | 1,300     | 7,046     | 7,475     |
| General business credits                   | (1,755)   | (2,275)   | (2,275)   |
| Life insurance cash surrender value        | 2,236     | (2,538)   | (125)     |
| Other, net                                 | (399)     | 5,020     | 3,226     |
|  | -----     | -----     | -----     |
| Total                                      | \$ 11,037 | \$ 58,100 | \$ 58,600 |
|  | =====     | =====     | =====     |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
Kelly Services, Inc. and Subsidiaries  
(In thousands of dollars except share and per share items)

The Company has loss carryforwards, all related to foreign operations, at December 30, 2001 totaling \$28,113 which expire as follows:

| Year          | Amount    |
|---------------|-----------|
| -----         | -----     |
| 2002-2004     | \$ 11     |
| 2005-2007     | 2,837     |
| 2008-2011     | 7,330     |
| No expiration | 17,935    |
|               | -----     |
| Total         | \$ 28,113 |
|               | =====     |

The Company has established a valuation allowance for loss carryforwards related to certain foreign operations, which management believes may not be utilized before expiration.

Provision has not been made for U.S. or additional foreign income taxes on an estimated \$16,750 of undistributed earnings of foreign subsidiaries, which are permanently reinvested. If such earnings were to be remitted, management believes that U.S. foreign tax credits would largely eliminate any such U.S. and foreign income taxes.

The Company paid income taxes of \$12,700 in 2001, \$58,800 in 2000 and \$53,400 in 1999.

#### 11. PERFORMANCE INCENTIVE PLAN

Under the Performance Incentive Plan (the "Plan"), the Company may grant stock options (both incentive and nonqualified), stock appreciation rights (SARs), restricted awards and performance awards to key employees utilizing the Company's Class A stock. Stock options may not be granted at prices less than the fair market value on the date of grant, nor for a term exceeding 10 years. The Plan provides that the maximum number of shares available for grants is 10 percent of the outstanding Class A stock, adjusted for Plan activity over the preceding five years. Shares available for future grants at year-end 2001, 2000 and 1999 were 1,269,000, 1,283,000 and 946,000, respectively.

The Company applies Accounting Principles Board Opinion No. 25 and related Interpretations in accounting for the Plan. Accordingly, no compensation cost has been recognized for incentive and nonqualified stock options. If compensation cost had been determined based on the fair value at the grant dates for awards under the Plan consistent with the method of SFAS No. 123, "Accounting for Stock-Based Compensation," the Company's net income would have been reduced by \$1,686, \$1,729 and \$1,487 for 2001, 2000 and 1999, respectively, and basic and diluted earnings per share would have been reduced by \$.05 in 2001 and 2000 and \$.04 in 1999.

Since stock options generally become exercisable over several years and additional grants are likely to be made in future years, the pro forma amounts for compensation cost may not be indicative of the effects on net income and earnings per share for future years.

The fair value of each option included in the following tables is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

|                         | 2001   | 2000   | 1999   |
|-------------------------|--------|--------|--------|
|                         | -----  | -----  | -----  |
| Dividend yield          | 4.0 %  | 4.0 %  | 4.0 %  |
| Risk-free interest rate | 5.0 %  | 5.9 %  | 5.7 %  |
| Expected volatility     | 30.0 % | 29.0 % | 30.0 % |
| Expected lives          | 6 yrs  | 6 yrs  | 6 yrs  |

END

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
 Kelly Services, Inc. and Subsidiaries  
 (In thousands of dollars except share and per share items)

A summary of the status of stock option grants under the Plan as of December 30, 2001, December 31, 2000 and January 2, 2000, and changes during the years ended on those dates, is presented as follows:

| 1999:   | Options<br>----- | Weighted Avg.<br>Exercise Price<br>----- |
|---|------------------|--|
| Outstanding at beginning of year                                  | 1,330,000        | \$30.78                                  |
| Granted   | 592,000          | 25.05                                    |
| Exercised   | (32,000)         | 26.80                                    |
| Cancelled   | (298,000)        | 30.54                                    |
|   | -----            |  |
| Outstanding at end of year  | 1,592,000        | \$28.77                                  |
|   | =====            |  |
| Options exercisable at year end                                   | 552,000          | \$29.08                                  |
| Weighted average fair value of<br>options granted during the year | \$6.30           |  |
| <br>2000:   |                  |  |
| Outstanding at beginning of year                                  | 1,592,000        | \$28.77                                  |
| Granted   | 730,000          | 24.01                                    |
| Exercised   | (2,000)          | 24.77                                    |
| Cancelled   | (197,000)        | 27.15                                    |
|   | -----            |  |
| Outstanding at end of year  | 2,123,000        | \$27.29                                  |
|   | =====            |  |
| Options exercisable at year end                                   | 763,000          | \$29.05                                  |
| Weighted average fair value of<br>options granted during the year | \$5.98           |  |
| <br>2001:   |                  |  |
| Outstanding at beginning of year                                  | 2,123,000        | \$27.29                                  |
| Granted   | 539,000          | 24.36                                    |
| Exercised   | (4,000)          | 24.68                                    |
| Cancelled   | (288,000)        | 27.52                                    |
|   | -----            |  |
| Outstanding at end of year  | 2,370,000        | \$26.60                                  |
|   | =====            |  |
| Options exercisable at year end                                   | 1,022,000        | \$28.25                                  |
| Weighted average fair value of<br>options granted during the year | \$5.86           |  |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
Kelly Services, Inc. and Subsidiaries  
(In thousands of dollars except share and per share items)

The following table summarizes information about options outstanding at December 30, 2001:

| Range of Exercise Prices | Options Outstanding               |   |                                 | Options Exercisable               |                                 |
|--------------------------|-----------------------------------|---|---------------------------------|-----------------------------------|---------------------------------|
|                          | Number Outstanding as of 12/30/01 | Weighted Average Remaining Life (Years) | Weighted Average Exercise Price | Number Exercisable as of 12/30/01 | Weighted Average Exercise Price |
| \$21.00-23.00            | 159,000                           | 9.83                                    | \$21.18                         | 3,000                             | \$22.75                         |
| \$23.01-24.00            | 550,000                           | 8.20                                    | 24.00                           | 137,000                           | 24.00                           |
| \$24.01-25.00            | 430,000                           | 6.77                                    | 24.50                           | 226,000                           | 24.54                           |
| \$25.01-26.00            | 400,000                           | 9.57                                    | 25.60                           | 2,000                             | 25.54                           |
| \$26.01-30.00            | 409,000                           | 5.05                                    | 27.90                           | 343,000                           | 27.89                           |
| \$30.01-38.50            | 422,000                           | 5.52                                    | 33.84                           | 311,000                           | 33.31                           |
| <u>\$21.00-38.50</u>     | <u>2,370,000</u>                  | <u>7.26</u>                             | <u>\$26.60</u>                  | <u>1,022,000</u>                  | <u>\$28.25</u>                  |

Restricted awards are issued to certain key employees and are subject to forfeiture until the end of an established restriction period. Restricted awards totaling 166,500, 105,400 and 87,000 shares were granted under the Plan during 2001, 2000 and 1999, respectively. The weighted average grant date price of such awards was \$26.21, \$24.02 and \$26.55 for 2001, 2000 and 1999, respectively. Restricted awards outstanding totaled 241,000, 165,000 and 104,000 shares at year-ends 2001, 2000 and 1999, respectively, and have a weighted average remaining life of 1.9 years at December 30, 2001.

Under the Plan, performance awards may be granted to certain key employees, the payout of which is determined by the degree of attainment of objectively determinable performance goals over the established relevant performance period. No performance awards were granted during 2001, 2000 or 1999. There were no unearned performance awards outstanding at December 30, 2001 and December 31, 2000. Unearned performance awards outstanding at year-end 1999 were 70,000.

Total compensation cost recognized for restricted and performance awards was \$2,200, \$2,000 and \$1,000 for 2001, 2000 and 1999, respectively. As of December 30, 2001, no SARs have been granted under the Plan.

#### 12. LEASE COMMITMENTS

The Company conducts its field operations primarily from leased facilities. The following is a schedule by fiscal year of future minimum commitments under operating leases as of December 30, 2001:

Fiscal year:

|              |                   |
|--------------|-------------------|
| 2002         | \$ 37,600         |
| 2003         | 28,900            |
| 2004         | 20,100            |
| 2005         | 14,700            |
| 2006         | 9,500             |
| Later years  | 17,800            |
| <u>Total</u> | <u>\$ 128,600</u> |

Lease expense for 2001, 2000 and 1999 amounted to \$44,500, \$45,100 and \$43,100, respectively.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
Kelly Services, Inc. and Subsidiaries  
(In thousands of dollars except share and per share items)

13. CONTINGENCIES

The Company is subject to various legal proceedings, claims and liabilities which arise in the ordinary course of its business. Litigation is subject to many uncertainties, the outcome of individual litigated matters is not predictable with assurance and it is reasonably possible that some of the foregoing matters could be decided unfavorably to the Company. Although the amount of the liability at December 30, 2001 with respect to these matters cannot be ascertained, the Company believes that any resulting liability will not be material to the financial statements of the Company at December 30, 2001.

The Company has no material unrecorded commitments, losses, contingencies or guarantees associated with any related parties or unconsolidated entities.

14. SEGMENT DISCLOSURES

The Company's reportable segments are: (1) U.S. Commercial Staffing, (2) Professional, Technical and Staffing Alternatives (PTSA) and (3) International. U.S. Commercial Staffing includes traditional office services, along with education, call center and light industrial staffing. PTSA includes various specialty staffing services ranging from finance and engineering to information and health care, along with the businesses of staff leasing, outsourcing, consulting, recruitment and general contractor services. International includes staffing services in the countries outside the U.S. listed below. The accounting policies of the segments are the same as those described in the "Summary of Significant Accounting Policies."

During 2001, international operations were conducted in Australia, Belgium, Canada, Denmark, France, Germany, Hong Kong, India, Indonesia, Ireland, Italy, Luxembourg, Malaysia, Mexico, the Netherlands, New Zealand, Norway, the Philippines, Puerto Rico, Russia, Singapore, Spain, Sweden, Switzerland, Thailand and the United Kingdom.

The following table presents information about the reported operating income of the Company for the fiscal years 2001, 2000 and 1999. Segment data presented is net of intersegment revenues. Asset information by reportable segment is not reported, since the Company does not produce such information internally.

|                           | 2001<br>-----         | 2000<br>-----         | 1999<br>-----         |
|---------------------------|-----------------------|-----------------------|-----------------------|
| Sales:                    |                       |                       |                       |
| U.S. Commercial           | \$ 2,097,703          | \$ 2,328,065          | \$ 2,244,558          |
| PTSA                      | 1,072,190             | 1,057,749             | 940,264               |
| International             | 1,086,999             | 1,101,477             | 1,084,291             |
|                           | -----                 | -----                 | -----                 |
| Consolidated Total        | \$ 4,256,892<br>===== | \$ 4,487,291<br>===== | \$ 4,269,113<br>===== |
| Earnings from Operations: |                       |                       |                       |
| U.S. Commercial           | \$ 115,406            | \$ 181,900            | \$ 190,808            |
| PTSA                      | 47,399                | 72,534                | 55,111                |
| International             | 9,414                 | 21,545                | 32,576                |
| Corporate                 | (144,252)             | (138,861)             | (134,544)             |
|                           | -----                 | -----                 | -----                 |
| Consolidated Total        | \$ 27,967<br>=====    | \$ 137,118<br>=====   | \$ 143,951<br>=====   |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
 Kelly Services, Inc. and Subsidiaries  
 (In thousands of dollars except share and per share items)

Specified items included in segment earnings for the fiscal years 2001, 2000 and 1999 were as follows:

|                                | 2001<br>----- | 2000<br>----- | 1999<br>----- |
|--------------------------------|---------------|---------------|---------------|
| Depreciation and Amortization: |               |               |               |
| U.S. Commercial Staffing       | \$ 5,322      | \$ 5,881      | \$ 5,911      |
| PTSA                           | 2,747         | 2,597         | 2,395         |
| International                  | 11,723        | 11,137        | 11,228        |
| Corporate                      | 24,604        | 19,850        | 16,704        |
|                                | -----         | -----         | -----         |
| Consolidated Total             | \$ 44,396     | \$ 39,465     | \$ 36,238     |
|                                | =====         | =====         | =====         |
| Interest Income:               |               |               |               |
| U.S. Commercial Staffing       | \$ -          | \$ -          | \$ -          |
| PTSA                           | -             | 107           | 23            |
| International                  | 417           | 630           | 615           |
| Corporate                      | 1,884         | 2,033         | 1,634         |
|                                | -----         | -----         | -----         |
| Consolidated Total             | \$ 2,301      | \$ 2,770      | \$ 2,272      |
|                                | =====         | =====         | =====         |
| Interest Expense:              |               |               |               |
| U.S. Commercial Staffing       | \$ -          | \$ -          | \$ -          |
| PTSA                           | -             | -             | -             |
| International                  | 2,542         | 3,020         | 2,389         |
| Corporate                      | 140           | 159           | 124           |
|                                | -----         | -----         | -----         |
| Consolidated Total             | \$ 2,682      | \$ 3,179      | \$ 2,513      |
|                                | =====         | =====         | =====         |

A summary of long-lived assets information by geographic area as of the years ended 2001, 2000 and 1999 follows:

|                    | 2001<br>----- | 2000<br>----- | 1999<br>----- |
|--------------------|---------------|---------------|---------------|
| Long-Lived Assets: |               |               |               |
| Domestic           | \$ 218,774    | \$ 205,945    | \$ 177,930    |
| International      | 73,597        | 78,669        | 74,463        |
|                    | -----         | -----         | -----         |
| Total              | \$ 292,371    | \$ 284,614    | \$ 252,393    |
|                    | =====         | =====         | =====         |

Long-lived assets include property and equipment and intangible assets. No single foreign country's long-lived assets were material to the consolidated long-lived assets of the Company.

Foreign revenue is based on the country in which the legal subsidiary is domiciled. No single foreign country's revenue was material to the consolidated revenues of the Company.



NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
Kelly Services, Inc. and Subsidiaries

## SELECTED QUARTERLY FINANCIAL DATA(unaudited)

|  | First<br>Quarter | Second<br>Quarter | Third<br>Quarter | Fourth<br>Quarter | Year        |
|--|------------------|-------------------|------------------|-------------------|-------------|
| -----  |                  |                   |                  |                   |             |
| (In thousands of dollars except per share items) |                  |                   |                  |                   |             |
| Sales of services                                |                  |                   |                  |                   |             |
| 2001   | \$1,087,198      | \$1,066,255       | \$1,066,380      | \$1,037,059       | \$4,256,892 |
| 2000   | 1,080,069        | 1,106,740         | 1,154,480        | 1,146,002         | 4,487,291   |
| 1999   | 1,025,959        | 1,066,783         | 1,092,002        | 1,084,369         | 4,269,113   |
| Cost of services                                 |                  |                   |                  |                   |             |
| 2001   | 905,824          | 887,936           | 894,659          | 870,618           | 3,559,037   |
| 2000   | 892,095          | 909,731           | 948,683          | 944,473           | 3,694,982   |
| 1999   | 846,828          | 876,809           | 893,900          | 885,515           | 3,503,052   |
| Selling, general and administrative              |                  |                   |                  |                   |             |
| 2001   | 173,199          | 167,448           | 163,975          | 165,266           | 669,888     |
| 2000   | 161,406          | 160,342           | 162,017          | 171,426           | 655,191     |
| 1999   | 153,539          | 154,841           | 155,390          | 158,340           | 622,110     |
| Net earnings                                     |                  |                   |                  |                   |             |
| 2001   | 4,800            | 6,460             | 4,566            | 723               | 16,549      |
| 2000   | 16,060           | 21,825            | 26,003           | 23,288            | 87,176      |
| 1999   | 15,188           | 20,734            | 25,018           | 24,170            | 85,110      |
| Basic earnings per share/(1)/                    |                  |                   |                  |                   |             |
| 2001   | .13              | .18               | .13              | .02               | .46         |
| 2000   | .45              | .61               | .73              | .65               | 2.44        |
| 1999   | .42              | .58               | .70              | .67               | 2.37        |
| Diluted earnings per share/(1)/                  |                  |                   |                  |                   |             |
| 2001   | .13              | .18               | .13              | .02               | .46         |
| 2000   | .45              | .61               | .73              | .65               | 2.43        |
| 1999   | .42              | .58               | .69              | .67               | 2.36        |
| Dividends per share                              |                  |                   |                  |                   |             |
| 2001   | .25              | .25               | .25              | .10               | .85         |
| 2000   | .24              | .25               | .25              | .25               | .99         |
| 1999   | .23              | .24               | .24              | .24               | .95         |

/(1)/ Earnings per share amounts for each quarter are required to be computed independently and may not equal the amounts computed for the total year.

SCHEDULE II - VALUATION RESERVES  
 Kelly Services, Inc. and Subsidiaries  
 December 30, 2001  
 (In thousands of dollars)

| Description<br>-----   | Additions                          |                                     |   | Balance<br>at end<br>of year |
|--|------------------------------------|-------------------------------------|---|------------------------------|
|  | Balance at<br>beginning<br>of year | Changed to<br>costs and<br>expenses | Deductions -<br>uncollectible<br>accounts |                              |
| -----  | -----                              | -----                               | -----                                     | -----                        |
| Fifty-two weeks ended December 30, 2001:                                       |                                    |                                     |   |                              |
| -----  |                                    |                                     |   |                              |
| Reserve deducted in the balance sheet<br>from the assets to which it applies - |                                    |                                     |   |                              |
| Allowance for doubtful accounts  | \$13,614                           | \$8,272                             | \$9,781                                   | \$12,105                     |
|  | =====                              | =====                               | =====                                     | =====                        |
| Fifty-two weeks ended December 31, 2000:                                       |                                    |                                     |   |                              |
| -----  |                                    |                                     |   |                              |
| Reserve deducted in the balance sheet<br>from the assets to which it applies - |                                    |                                     |   |                              |
| Allowance for doubtful accounts  | \$13,575                           | \$7,977                             | \$7,938                                   | \$13,614                     |
|  | =====                              | =====                               | =====                                     | =====                        |
| Fifty-two weeks ended January 2, 2000:   |                                    |                                     |   |                              |
| -----  |                                    |                                     |   |                              |
| Reserve deducted in the balance sheet<br>from the assets to which it applies - |                                    |                                     |   |                              |
| Allowance for doubtful accounts  | \$13,035                           | \$5,125                             | \$4,585                                   | \$13,575                     |
|  | =====                              | =====                               | =====                                     | =====                        |

INDEX TO EXHIBITS  
REQUIRED BY ITEM 601,  
REGULATION S-K  
-----

| Exhibit No. | Description  | Document |
|-------------|--|----------|
| -----       | -----  | -----    |
| 3.1         | Composite Certificate of Incorporation. (Reference is made to Exhibit 3 to the Form 10-Q for the quarterly period ended July 1, 2001, filed with the Commission in August, 2001, which is incorporated herein by reference).   |          |
| 3.2         | By-laws. (Reference is made to Exhibit 3 to the Form 10-Q for the quarterly period ended September 30, 2001, filed with the Commission in November, 2001, which is incorporated herein by reference).  |          |
| 4           | Rights of security holders are defined in Articles Fourth, Fifth, Seventh, Eighth, Ninth, Tenth, Eleventh, Twelfth, Thirteenth, Fourteenth and Fifteenth of the Composite Certificate of Incorporation. (Reference is made to Exhibit 4 to the Form 10-Q for the quarterly period ended July 1, 2001, filed with the Commission in August, 2001, which is incorporated herein by reference). |          |
| 10.1        | Short-Term Incentive Plan, as amended and restated on March 23, 1998. (Reference is made to Exhibit 10 to the Form 10-Q for the quarterly period ended June 28, 1998, filed with the Commission in August, 1998, which is incorporated herein by reference).   |          |
| 10.2        | Kelly Services, Inc. Performance Incentive Plan, as amended and restated on March 29, 1996 and April 14, 2000. (Reference is made to Exhibit 10 to the Form 10-Q for the quarterly period ended April 1, 2001, filed with the Commission in May, 2001, which is incorporated herein by reference).   |          |
| 10.3        | Kelly Services, Inc. 1999 Non-Employee Directors Stock Option Plan. (Reference is made to Exhibit A to the Definitive Proxy for the fiscal year ended January 3, 1999, filed with the Commission in April, 1999, which is incorporated herein by reference).   |          |
| 21          | Subsidiaries of Registrant.  | 2        |
| 23          | Consent of Independent Accountants.  | 3        |
| 24          | Power of Attorney.   | 4        |

## SUBSIDIARIES OF REGISTRANT

Kelly Services, Inc.

| Subsidiary  | State/Jurisdiction<br>of Incorporation | Business Name              |
|---|--|----------------------------|
| Kelly Services (Canada), Ltd.   | Canada                                 | Kelly Temporary Services   |
| Kelly Properties, Inc.  | Michigan                               | Kelly Properties           |
| Kelly Staff Leasing, Inc.   | California                             | Kelly Staff Leasing        |
| Kelly Services (Ireland), Ltd.<br>(a subsidiary of Kelly Properties, Inc.)                | Delaware                               | Kelly Services             |
| Kelly Services (UK), Ltd.<br>(a subsidiary of Kelly Properties, Inc.)                     | United Kingdom                         | Kelly Temporary Services   |
| Kelly Home Care Services  | Delaware                               | Kelly Home Care Services   |
| Kelly Services (Australia), Ltd.  | Delaware                               | Kelly Temporary Services   |
| Kelly Services (New Zealand), Ltd.  | Delaware                               | Kelly Temporary Services   |
| Kelly Services of Denmark, Inc.   | Delaware                               | Kelly Services (Danmark)   |
| Kelly Services (Nederland), B.V.  | The Netherlands                        | Kelly Uitzendburo          |
| Kelly Services Norge A.S.<br>(a subsidiary of Kelly Services<br>(Nederland), B.V.)        | Norway                                 | Kelly Bemmannings/oslinger |
| Kelly de Mexico, S.A. de C.V.   | Mexico                                 | Kelly Temporary Services   |
| Kelly Services (Suisse) S.A.<br>(a subsidiary of Kelly Services (Suisse)<br>Holding S.A.) | Switzerland                            | Kelly Services Suisse      |
| Kelly Services Interim, S.A.<br>(a subsidiary of Kelly Services<br>France S.A.)           | France                                 | Kelly Services Interim     |
| Competences RH SARL<br>(a subsidiary of Kelly Services<br>France S.A.)                    | France                                 | Kelly Formation            |
| Kelly Services Luxembourg S.A.R.L.  | Luxembourg                             | Kelly Services             |

## SUBSIDIARIES OF REGISTRANT (CONTINUED)

## Kelly Services, Inc.

| Subsidiary  | State/Jurisdiction<br>of Incorporation | Business Name             |
|---|--|---------------------------|
| Kelly Services Italia Srl<br>(a subsidiary of Kelly Services, Inc. and<br>Kelly Properties, Inc.)   | Italy                                  | Kelly Services            |
| Kelly Services (Societa di fornitura di lavaro<br>temporaneo) SpA<br>(a subsidiary of Kelly Services, Inc. and<br>Kelly Properties, Inc.) | Italy                                  | Kelly Services Italia SpA |
| Kelly Services Empleo Empresa de Trabajo<br>Temporal, S.L.<br>(a subsidiary of Kelly Services Iberia<br>Holding Company, S.L.)            | Spain                                  | Kelly Services E.T.T.     |
| Kelly Services Seleccion y Formacion, S.L.<br>(a subsidiary of Kelly Services Iberia<br>Holding Company, S.L.)                            | Spain                                  | Kelly Services E.T.T.     |
| Kelly Services CIS, Inc.  | Delaware                               | Kelly Services            |
| ooo Kelly Services  | Russia                                 | Kelly Services            |
| Kelly Services Deutschland GmbH   | Germany                                | Kelly Services            |
| Kelly Services Consulting GmbH<br>(a subsidiary of Kelly Services<br>Deutschland GmbH)  | Germany                                | Kelly Services            |
| Kelly Services Zeitarbeit GmbH & Co. OHG<br>(a subsidiary of Kelly Services<br>Consulting GmbH and Kelly Services<br>Deutschland GmbH)    | Germany                                | Kelly Services            |
| Kelly Services Interim (Belgium) S.A., N.V.<br>(a subsidiary of Kelly Services, Inc. and<br>Kelly Properties, Inc.)                       | Belgium                                | Kelly Services Interim    |
| Kelly Services Select (Belgium) S.A., N.V.<br>(a subsidiary of Kelly Services, Inc. and<br>Kelly Properties, Inc.)                        | Belgium                                | Kelly Services Select     |
| Kelly Services Sverige A.B.   | Sweden                                 | Help Personal A.B.        |
| LabStaff Pty. Ltd.<br>(a subsidiary of Kelly Services<br>(Australia), Ltd.)   | Australia                              | LabStaff                  |

## SUBSIDIARIES OF REGISTRANT (CONTINUED)

## Kelly Services, Inc.

| Subsidiary   | State/Jurisdiction<br>of Incorporation | Business Name              |
|--|--|----------------------------|
| -----  | -----                                  | -----                      |
| Business Trends (Singapore) Pte. Ltd.  | Singapore                              | Business Trends            |
| BTI Consultants Pte. Ltd.<br>(a subsidiary of Business Trends Pte. Ltd.)                 | Singapore                              | BTI Consultants            |
| Agensi Pekerjaan Business Trends Sdn. Bhd.   | Malaysia                               | Business Trends            |
| Agensi Pekerjaan BTI Consultants Sdn. Bhd.   | Malaysia                               | BTI Consultants            |
| Kelly Receivables Services, LLC  | Delaware                               | Kelly Receivables Services |
| BTI Consultants (India) Pvt. Ltd.  | India                                  | BTI Consultants            |
| Kelly Services India Pvt. Ltd.<br>(a subsidiary of BTI Consultants (India)<br>Pvt. Ltd.) | India                                  | Kelly Services             |
| BTI Consultants Hong Kong Limited  | Hong Kong                              | BTI Consultants            |
| Kelly Services Hong Kong Limited   | Hong Kong                              | Kelly Services             |
| BTI Executive Placement (Thailand) Co. Ltd.  | Thailand                               | BTI Consultants            |
| PT Kelly Services Indonesia  | Indonesia                              | BTI Consultants            |
| Kelly Management Services, Srl.  | Italy                                  | Kelly Management Services  |

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Forms S-8 (Nos. 2-85867, 33-48782 and 33-51239), Form S-3 (No. 333-79329) and Form S-4 (No. 333-37660) of Kelly Services, Inc. of our report dated January 22, 2002 relating to the financial statements and financial statement schedule, which appears in this Form 10-K.

/s/ PricewaterhouseCoopers LLP

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PricewaterhouseCoopers LLP

Detroit, Michigan

March 27, 2002

POWER OF ATTORNEY

Each of the undersigned directors of Kelly Services, Inc. does hereby appoint of George M. Reardon and William K. Gerber, signing singly, his true and lawful attorneys, to execute for and on behalf of the undersigned the Form 10-K Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ending December 30, 2001, to be filed with the Securities and Exchange Commission in Washington, D.C. under the provisions of the Securities Exchange Act of 1934, as amended, and any and all amendments to said 10-K whether said amendments add to, delete from, or otherwise alter the Form 10-K, or add to or withdraw any exhibit or exhibits, schedule or schedules to be filed therewith, and any and all instruments necessary or incidental in connection therewith, hereby granting unto said attorneys and each of them full power and authority to do and perform in the name and on behalf of each of the undersigned, and in any and all capacities, every act and thing whatsoever required or necessary to be done in the exercise of any of the rights and powers herein granted, as fully and to all intents and purposes as each of the undersigned might or could do in person, hereby ratifying and approving the acts of said attorneys and each of them.

IN WITNESS WHEREOF the undersigned have caused this Power of Attorney to be executed as of this 12th day of February, 2002.

/s/ Terence E. Adderley  
-----  
Terence E. Adderley

/s/ Maureen A. Fay, O.P.  
-----  
Maureen A. Fay, O.P.

/s/ Cedric V. Fricke  
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Cedric V. Fricke

/s/ Verne G. Istock  
-----  
Verne G. Istock

/s/ B. Joseph White  
-----  
B. Joseph White

/s/ Carl T. Camden  
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Carl T. Camden